Department of Tourism and Hotel Management Kurukshetra University, Kurukshetra

Under

Faculty of Commerce and Management, Kurukshetra University, Kurukshetra

PROGRAMME TITLE

MASTER OF HOTEL MANAGEMENT & CATERING TECHNOLOGY (MHM&CT)

Under (CBCS / LOCF)

w.e.f Session: 2020-2022

Program Outcomes for the Faculty of Commerce and Management

On successful completion of a program under Faculty of Commerce and Management, students will be able to develop:

- PO1. Soft skills and Working Skills: To comprehend, communicate and execute effectively and efficiently in all of their dealings.
- PO2. Leadership: To develop abilities to both lead and respect the views, positions and beliefs of others and to plan and manage effectively
- PO3. Innovativeness and Entrepreneurship: To explore issues and problems that needs solutions with entrepreneurial orientation
- PO4. Ethics and Values: To recognize, appreciate and follow ethical standards in all walks of life
- PO5. Adaptability and Sociability: Ready to understand and adapt the changing environment.
- P06. Research and Analytical abilities: To Explore, analyses and provide solutions on emerging issues concerning various fields including public policy.
- PO7. Practical exposure and Employability: Exposure to actual working environment leading to employability
- PO8. Environmental Consciousness: In every action, dealing, service and manifestation

Programme Specific Objectives (PSO) of MHM &CT Programme

- PSO 1To prepare students for entry level / middle managerial positions in hotels / allied areas (such as food & beverage service outlets; retails outlets; event / MICE companies; Tourism services companies; entertainment; hospitality academics etc.)
- PSO 2 Knowledge of hotel functions & management
- PSO 3Ability to work in different departments of the hotels / allied areas (such as food & beverage service outlets; retails outlets; event / MICE companies; Tourism services companies; entertainment hospitality academics etc.)
- PSO 4Apply standard hotel management practices to operational & managerial work requirements.
- PSO 5 Becoming socially responsible hotel professional

Master of Hotel Management & Catering Technology Programme (MHM&CT Programme) under (CBCS / LOCF)

A postgraduate degree in Master of Hotel Management & Catering Technology Programme (MHM&CT Programme) under Choice based credit system (CBCS / LOCF) will be awarded if the student complete 12 Core courses / papers in the discipline, 02 AECC courses, 3 SEC courses and 13 DSE courses / papers.

Proposed syllabus Structure of Master of Hotel Management & Catering Technology Programme (MHMCT Programme) under CBCS / LOCF

Sem	CORE	Ability	Skill Enhancement	Discipline
ester	COURSE(CC)	Enhancement	Courses (SEC)	Specific
		Compulsory	@2 CREDITS	Elective (DSE)
	@6CREDITS	Courses(AECC)		@6 CREDITS
		@2 CREDITS		
1	CC-MHMCT-1	AECC-MHMCT-1	SEC-MHMCT-1	DSE-MHMCT-1
	CC-MHMCT-2		SEC-MHMCT-2	DSE-MHMCT-2
				DSE-MHMCT-3
				DSE-MHMCT-4
2	CC- MHMCT-3	AECC-MHMCT-2	SEC-MHMCT-3	DSE-MHMCT-5
	CC- MHMCT-4			DSE-MHMCT-6
				DSE-MHMCT-7
3	CC- MHMCT-5 A			DSE-MHMCT-8
	CC- MHMCT-5 B			DSE-MHMCT-9
	CC- MHMCT-5 C			DSE-MHMCT-10
	Or			DSE- MHMCT-11
	CC- MHMCT-5 D			
	CC- MHMCT-5 E			
	CC- MHMCT-5 F			
	CC- MHMCT-6			
4	CC- MHMCT-7A			DSE-MHMCT-12
	CC- MHMCT-7B			DSE-MHMCT-13
	CC- MHMCT-7 C			
	Or			

CC- MHMCT-7 D		
CC- MHMCT-7 E		
CC- MHMCT-7 F		
Or		
CC- MHMCT-7 G		
CC- MHMCT-7H		
CC- MHMCT-7 I		
CC- MHMCT-8		

AECC will be offered according to the time table adjustments in the University Teaching Department /College.

General instructions:

- 1. One credit equivalent to 1 hour of teaching/2 hours of Practical work
- 2. One credit (teaching /Practical) equivalent to 20 marks

Total credit hours for Master of Hotel Management & Catering Technology Programme (MHMCT Programme) under Choice based credit system (CBCS / LOCF)

Course	Number of	Contact hrs	Credits
	courses		
Core Course	12	6	72
(CC)		(6x12=72)	
Ability Enhancement	2	2	4
compulsory course		(2x2=4)	
(AECC)			
Skill Enhancement course	3	6	6
(SEC)		(3x2=6)	
Discipline Specific	13	6	78
Elective		(13x6=78)	
Course (DSE)			
Total	30	160	160

^{*}MOOC Course from Swayam portal

MHM & CT

(Detail Syllabus)

w.e.f

Session: 2020-2022

Department of Tourism and Hotel Management Kurukshetra University, Kurukshetra

Programme- MHM&CT -2 Years w.e.f Session: 2020-2022

	Semester I									
Course Code		Course Title	Т	T P/T	C	Max Marks			Total Mark	Pas s
				u.		Inte rnal	Т	P	S	Ma rks
СС- МНМСТ-1	A	Front Office Operations (Theory)	4	0	4	16	64	-	80	32
	В	Front Office Operations (Practical)	0	4	2	08	-	32	40	16
СС- МНМСТ-2	A	Housekeeping Operations (Theory)	4	0	4	16	64	-	80	32
	В	Housekeeping Operations (Practical)	0	4	2	08	-	32	40	16
DSC-MHMCT-1		Introduction to Hotel Industry	5	1	6	20	80	-	100	40
DSC-MHMCT-2		Fundamental of Management in Hotels	5	1	6	20	80	-	100	40
DSC-MHMCT-3		Hygiene, Sanitation & Medical Protocols	5	1	6	20	80	-	100	40
DSC-MHMCT-4		Tourism Business	5	1	6	20	80	-	100	40
SEC-MHMCT-1		ICT in Hotels	2	-	2	8	32	-	40	16
SEC-MHMCT-2		Hotel French –I	2	-	2	8	32	-	40	16
AECC-MHMCT	-1	Communication Skills in Hotels	2	0	2	08	32	-	40	16
			34	12	42				760	

T-Theory, P- Practical, C-Credits, AECC - Ability Enhancement Compulsory Course, Skill Enhancement Course (SEC), Discipline Specific Elective (DSE)

	Semester II									
Course Code		Course Title	Т	P	C	Max Marks			Total Mark s	Pa ss
						Inter nal	Т	P		M ar ks
СС- МНМСТ- 3	A	Food Production (Theory)	4	0	4	16	64	-	80	32
	В	Food Production (Practical)	0	4	2	08	-	32	40	16
СС- МНМСТ-4	A	Food & Beverage Service (Theory)	4	0	4	16	64	-	80	32
	В	Food & Beverage Service (Practical)	0	4	2	08	-	32	40	16
DSE-MHMCT- 5		Hotel Laws	5	1	6	20	80	-	100	40
DSE-MHMCT-6		Basics of Event Management	5	1	6	20	80	-	100	40
DSE-MHMCT-7		Service Marketing	5	1	6	20	80	-	100	40
SEC- MHMCT-3		Hotel French –II	2	-	2	8	32		40	16
AECC-MHMCT-2		Environmental Practices in Hotels	2	-	2	8	32	-	40	16
			27	11	34				620	

T-Theory, P- Practical, C-Credits, AECC - Ability Enhancement Compulsory Course, Skill Enhancement Course (SEC)

03 MONTHS VOCATIONAL TRAINING / HOTEL INDUCTION TRAINING

		Semester	r I	I						
Course Code		Course Title	Т	P	C	Max Marks			Total Mark	Pass Marks
						Inter nal	Т	P	S	Warks
DSE-MHMCT-8		HRM in Hotels	5	1	6	20	80	-	100	40
DSE-MHMCT-9		Entrepreneurship and Innovation in Hotels	5	1	6	20	80	-	100	40
DSE-MHMCT-10		Customer Relationship Mgt.	5	1	6	20	80	-	100	40
DSE-MHMCT-11		Financial management in hotels	5	1	6	20	80	-	100	40
		OPTIONAL SPECIA (any one clus	ster)							
		Specialization in Roo	m Div	ision						
	A	Advance Accommodation Management	5	1	6	20	80	-	100	40
СС-МНМСТ-5	В	Advance Front Office Management	5	1	6	20	80	-	100	40
	С	Management of Housekeeping in Allied Sectors	5	1	6	20	80	-	100	40
Or		Specialization in Food & Bev	verage	Serv	ice Ma	nageme	nt	1	ı	
	D	Specialized Catering Management	5	1	6	20	80	-	100	40
СС-МНМСТ-5	Е	F& B Control Management	5	1	6	20	80	-	100	40
	F	Bar operation & Management	5	1	6	20	80	-	100	40
COMPULSORY				,	,					!
CC- MHMCT-6		Training Report & Viva- voce examination	-	-	12				300	
		1	35	7	54				1000	

T-Theory, P- Practical, C-Credits, SEC – Skill Enhancement Course

		Semester IV (Spe	cia	liza	ati	on)				
Course Code		Course Title	T	P/ T u.	С	Max Marks Inter nal T P		Total Mark s	Pas s Ma rks	
DSE- MHMCT-12		Research Methodology	5	1	6	20	80	-	100	40
DSE- MHMCT-13		Decision Science in Hotels	5	1	6	20	80	-	100	40
		Optional Specializ (any one cluster)	ation							
		Specialization (Event M	anage	ment)					
	A	Event Product & Logistics Planning	5	1	6	20	80	-	100	40
СС-МНМСТ-7	В	MICE Events Planning & Management	5	1	6	20	80	-	100	40
	C	Specialized Events in Hotels	5	1	6	20	80	-	100	40
Or	ı	Specialization (Hotel M	Iarket	ting)	1			ı		
	D	Hotel Marketing Research	5	1	6	20	80	-	100	40
СС-МНМСТ-7	E	Sales Management in Hotels	5	1	6	20	80	-	100	40
	F	Digital and Social Media Marketing	5	1	6	20	80	-	100	40
Or		Specialization (Human	Reso	urce)		•		•		•
	G	Strategic HRM	5	1	6	20	80	-	100	40
СС-МНМСТ-7	H	Training & Development in Hotels	5	1	6	20	80	-	100	40
	I	Employee Motivation and Welfares in Hotel	5	1	6	20	80	-	100	40
Compulsory				,	,		,	•	-	
СС-МНМСТ-8		issertation in the area of specialization in emester IVth & Viva Voce	-	-	12	-	-	-	300	
	1		25	5	42				800	

T-Theory, P- Practical, C-Credits, Core, SEC- Skill Enhancement Course

TOTAL SEMESTERS & CREDITS

Marks Distribution	Sem 1	Sem 2	Sem 3	Sem 4	Total
Credits allocated	42	34	54	42	172
Marks in Each Sem	760	620	1000	800	3,180
Grand Total Marks	3,180				
Grand Total credits	172				

MHM&CT COURSE W.E.F 2020- 22

GENERAL INSTRUCTIONS FOR EXAMINERS / PAPER SETTERS / SUBJECT TEACHERS

EVALUATION:

The performance of the students will be evaluated on the basic of:

- class participation
- house tests
- regularity and
- assignment Carrying 20 percent of the credit and the rest through Terminal Examination (3 hours duration)

MODE OF PAPER SETTING:

CORE PAPERS

There will be nine questions in all. The candidate has to attempt five questions. Question No. 1, of 16 marks (4 short-answer type questions of 4 marks each) shall be compulsory. The candidate has to attempt four other questions selecting one question from each Unit. Each question shall be of 12 marks. The question No. 1 shall be covering all the four Units of the syllabus.

These questions shall judge both theoretical and applied knowledge of students. Case studies may also be given as questions

AECC PAPERS

There will be nine questions in all. The candidate has to attempt five questions. Question No. 1, of 8 marks (4 short-answer type questions of 2 marks each) shall be compulsory. The candidate has to attempt four other questions selecting one question from each Unit. Each question shall be of 6 marks. The question No. 1 shall be covering all the four Units of the syllabus.

These questions shall judge both theoretical and applied knowledge of students. Case studies may also be given as questions

SEC PAPERS

There will be nine questions in all. The candidate has to attempt five questions. Question No. 1, of 8 marks (4 short-answer type questions of 2 marks each) shall be compulsory. The candidate has to attempt four other questions selecting one question from each Unit. Each question shall be of 6 marks. The question No. 1 shall be covering all the four Units of the syllabus.

These questions shall judge both theoretical and applied knowledge of students. Case studies may also be given as questions

DSE PAPERS

There will be nine questions in all. The candidate has to attempt five questions. Question No. 1, of 16 marks (4 short-answer type questions of 4 marks each) shall be compulsory. The candidate has to attempt four other questions selecting one question from each Unit. Each question shall be of 16 marks. The question No. 1 shall be covering all the four Units of the syllabus.

These questions shall judge both theoretical and applied knowledge of students. Case studies may also be given as questions

SEMESTER II

	CC-MHMCT-3 A FOOD PRODUCTION (THEORY)	
	External Internal	Credits –04 Marks -64 Marks -16 lMarks-80
COURSE C	OBJECTIVES:	
Co 2: Ki Co 3: lea	earning the functioning of kitchen and familiarize with culinary terms nowledge and identify various commodities and their use in cooking arn and practice of vegetables cuts, sauces and stocks used in cooking miliar with standard recipes of soups, salads	
UNIT-I	INTRODUCTION TO COOKERY: Levels of skills and experiences, Attitudes and behavior in the kitchen, Personal hygiene, Uniforms & protective clothing, Safety procedure in handling equipment CULINARY HISTORY: Origin of modern cookery Classical and New World Cuisine, Different styles cookery: oriental, European, Continental, Pan American HIERARCHY AREA OF DEPARTMENT AND KITCHEN: Classical Brigade, Modern staffing in various category hotels, Roles of executive chef, Duties and responsibilities of various chefs, Cooperation with other departments General Layout Of the kitchen in organisations, layout of receiving areas, layout of service & wash up CULINARY TERMS: List of culinary (common and basic) terms, Explanation with examples AIMS & OBJECTIVES OF COOKING FOOD: Aims and objectives of cooking food, Various textures, Various consistencies, Techniques used in pre-preparation, Techniques used in preparation	CO 1
UNIT-II	COMMODITIES: SHORTENINGS (Fats & Oils): Role of Shortenings, Varieties of Shortenings, Advantages and Disadvantages of using various Shortenings, Fats & Oil – Types, varieties RAISING AGENTS: Classification of Raising Agents, Role of Raising Agents, Actions and Reactions THICKENING AGENTS: Classification of thickening agents, Role of Thickening agents HERBS & SPICES: Uses its Importance & it's different types BASIC COMMODITIES: Milk-Introduction, Processing of Milk, Pasteurisation – Homogenisation, Types of Milk – Skimmed and Condensed, Nutritive Value, Cream-Introduction, Processing of Cream, Types of Cream Cheese-Introduction, Processing of Cheese, Types of Cheese, Classification of Cheese, Curing of Cheese, Uses of Cheese Butter-Introduction, Processing of Butter. Sugar: Its Importance, types of sugar, cooking Of Sugar- Various Temperature	CO 2

UNIT-III	VEGETABLE AND FRUIT COOKERY: Introduction – classification of vegetables, Pigments and colour changes, Effects of heat on vegetables, Cuts of vegetables, Classification of fruits, Uses of fruit in cookery. STOCKS: Definition of stock, Types of stock, Preparation of stock, Recipes, Storage of stocks, Uses of stocks, Care and precautions SAUCES: Classification of sauces, Recipes for mother sauces, Storage & precautions	CO 3
UNIT-IV	SOUPS: Classification with examples, Basic recipes of Consommé with 10 Garnishes and other soups. SALADS AND SANDWICHES: Salads & its compositions Types Of Lettuce, Types of Dressing, Emerging trends in salad making, Sandwiches History origin and its Different types EGG COOKERY: Introduction to egg cookery, Structure of an egg, Selection of egg, Uses of egg in cookery	CO 4

TEXT BOOKS:

- Theory of Catering By Kinton &Cessarani
- Parvinder S Bali International Cuisine & Food Production Oxford University Press
- Theory of Cookery By K Arora, Publisher: Frank Brothers

REFERENCE BOOKS:

- Accompaniments & Garnishes from waiter, Communicate: Fuller J. Barrie & Jenkins
- Modern Cookery (Vol-I) By Philip E. Thangam, Publisher: Orient Longman
- Practical Cookery By Kinton&Cessarani
- The Professional Chef (4th Edition) By Le RolA.Polsom
- The Professional Pastry Chef, Fourth Edition By Bo Friberg Publisher: Wiley & Sons INC
- Practical Professional Cookery By Kauffman & Cracknell

	CC-MHMCT-3 B FOOD PRODUCTION (PRACTICAL)
	Credits -02 External Marks -32 Internal Marks -08 Total Marks-40
1	i) Equipments - Identification, Description, Uses & handlingii) Hygiene - Kitchen etiquettes, Practices & knife handlingiii) Safety and security in kitchen
2	 i) Vegetables – classification ii) Cuts - julienne, jardinière, macedoines, brunoise, payssane, mignonettes, dices, cubes, shred, mirepoix iii) Preparation of salad dressings
3	Identification and Selection of Ingredients - Qualitative and quantitative measures.
4	 i) Basic Cooking methods and pre-preparations ii) Blanching of Tomatoes and Capsicum iii) Preparation of concasse iv) Boiling (potatoes, Beans, Cauliflower, etc) v) Frying - (deep frying, shallow frying, sautéing) Aubergines, Potatoes, etc. vi) Braising - Onions, Leeks, Cabbage vii) Starch cooking (Rice, Pasta, Potatoes)
5	i) Stocks - Types of stocks (White and Brown stock) ii) Emergency stock iii) Fungi stock
6	Sauces - Basic mother sauces
7	Egg cookery - Preparation of variety of egg dishes Boiled (Soft & Hard) Fried (Sunny side up, Single fried, Bull's Eye, Double fried) Poaches Scrambled Omelette (Plain, Stuffed, Spanish) En cocotte (eggs Benedict)
8	Simple Salads: Cole slaw, Potato salad, Beet root salad, Green salad, Fruit salad, Consommé Simple Egg preparations: Scotch egg,

- Assorted omelletes,
- Oeuf Florentine
- Oeuf Benedict
- Oeuf Farci
- Oeuf Portugese
- Oeuf Deur Mayonnaise Soups Preparations:
- Cream Soups
- Puree Soups
- Consomme

Simple potato preparations

- Baked potatoes
- Mashed potatoes
- French fries
- Roasted potatoes
- Boiled potatoes
- Lyonnaise potatoes
- Allumettes Vegetable preparations
- Boiled vegetables
- Glazed vegetables
- Fried vegetables
- Stewed vegetables. Sandwiches
- Open
- Club
- Closed
- Canapé
- Zukuskis
- Pin wheel
- Checkers board

Preparation of menu

Salads & soups- Waldrof salad, Fruit salad, Russian salad, salade nicoise,

Soups prepration: Chowder, Bisque, Veloute, Broth International soups

Indian cookery-

Rice dishes, Breads, Main course, Basic Vegetables, Paneer Preparations

Marinades, Paste and Tandoori Preparation of Vegetables and Paneer

MAPPING OF COURSE OBJECTIVE AND PROGRAM OBJECTIVE

	Mapping: CO-PO									
	PO 1	PO 2	PO 3	PO 4	PO 5	PO6	PO7	PO8		
Co 1	2	2	2	1	1	2	3	1		
Co 2	2	2	2	1	1	2	3	1		
Co 3	2	2	2	1	1	2	3	1		
Co 4	2	2	2	1	1	2	3	1		

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2	2	2	1	1	2	3	1

MAPPING OF COURSE OBJECTIVE AND PROGRAM SPECIFIC OBJECTIVE

Mapping: CO-PSO										
	PSO1	PSO 5								
Co 1	3	3	1	2	1					
Co 2	3	3	1	3	1					
Co 3	3	3	1	3	1					
Co 4	3	3	1	3	1					
	3	3	1	2.75	1					

MAPPING OF COURSE OBJECTIVE, PROGRAM OBJECTIVE AND PROGRAM SPECIFIC OBJECTIVE

	Mapping: CO-PO-PSO												
	PO 1	PO 2	PO 3	PO 4	PO 5	PO6	PO7	PO8	PSO1	PSO2	PSO3	PSO4	PSO5
Co 1	2	2	2	1	1	2	3	1	3	3	1	2	1
Co 2	2	2	2	1	1	2	3	1	3	3	1	3	1
Co 3	2	2	2	1	1	2	3	1	3	3	1	3	1
Co 4	2	2	2	1	1	2	3	1	3	3	1	3	1
	2	2	2	1	1	2	3	1	3	3	1	2.75	1

	CC-MHMCT-4 A FOOD AND BEVERAGE SERVICE	
	Cred External Ma Internal Ma Total mark	rks - 20
COURSE	OBJECTIVES:	
Co 2 Fa	in the Knowledge on catering industry and understand organizational structure of Food & verage service department in Hotels. miliar with Food &Service areas and back up areas	
	arn about different types of food & beverage equipment & meals.	
	member the importance of menu planning & various food service methods.	GO 1
UNIT- I	Introduction to Catering Industry: Introduction and Growth of Catering industry in India Types of Catering Establishments — Commercial (Non Residential/ Residential) Welfare (Industrial Institutional), Transport (Air Road, Rail, Sea), General overview of different types of F & B outlets. Departmental Organization & Staffing; Organizational Structure of F& B Department in small, medium and large hotel, Duties and Responsibilities of & B Staff and their Attributes; Inter Department relations of F and B department.	CO 1
UNIT- II	Food Service Area and their Layout:	CO 2
	Food Service Areas: Specialty restaurant, coffee shop. Cafeteria, Fast Food Service. Room service Banquets, Bars, Vending Machine. Layout of Food Service Areas: various Considerations while planning a layout of coffee shop, fast food, full-service restaurant, specialty restaurant, Banquets, Room Service, Vending Machines. Back areas: Still Room, Wash-up, Hot-Plate, Plate Room, Kitchen Stewarding, Kitchen Stores.	
UNIT- III	Introduction of Restaurant Equipment and introduction to different Meals Restaurant Equipment's Classification of equipment; Criteria for selection of various types of Crockery, Tableware, Glassware, Linen, Furniture etc.; Sideboard- its uses. Care & Maintenance of these equipment's. Meals and Menu: Planning Concept of Menu and Meal Types of Meals: Breakfast, Lunch, Dinner, Supper, Brunch, High tea etc.	CO 3
UNIT- IV	Menu planning & forms of Service Menu: Origin of menu & menu planning objectives, types of menu (table d'hôte, A la Carte, Carte jour), menu planning-consideration & constraints, menu designing, courses, of menu — French: classical and modified, Indian courses: Planning menus, Accompaniments, Garnishing & Cover for each course. Breakfast Menu: English, American, Continental, Indian Restaurant Service: Forms and Methods of service -Table Service — Silver/English,	CO4

Family, American, Butler/ French, Russian; Self Service - Buffet and Cafeteria Service; Specialized Service - Gueridon, Tray, Trolley, Lounge, Room etc.; Single Point Service-Takeaway, Vending, Kiosks, Food Courts, Bars.; Room Service

REFERENCE:

- S.N Bagchi and Anita Sharma, Food And Beverage Service. Aman Publication, New Delhi.
- Sudhir Andrew, Food And Beverage Manual, Tata Mc. Hills. New Delhi.
- Brain Vergese, Profdssional Food And Beverage Service Management, Macmillan Pub. New Delhi.
- Vijay Dhawan, Food And Veverage Service. Frank Brothers And Company, New Delhi.

CC-MHMCT-4 B FOOD & BEVERAGE SERVICE (PRACTICAL)

Credits – 02

External Marks - 32

Internal Marks - 08

Total marks – 40

- Opening and Inspecting, Cleaning a Restaurant: Routine cleaning and Non Routine Cleaning.
- Identification of Restaurant Equipments with Diagrams.
- Mis en Scene, Mis- en Place.
- Table laying simple covers: A I' carte & Table d'hote
- Napkin folding, spreading & changing tablecloth.
- Laying table for Iunch /dinner: procedure for laying the table A I carte & Table d'hote and for breakfast.
- Arranging of side Board /Dummy Water.
- Wiping of Glassware, Cutlery and Crockery.
- Special Equipments used in Restaurants.
- Polishing Silver, Silver method, burnishing method

MAPPING OF COURSE OBJECTIVE AND PROGRAM OBJECTIVE

	Mapping: CO-PO											
	PO 1	PO 2	PO 3	PO 4	PO 5	PO6	PO7	PO8				
Co 1	3	3	3	2	2	3	3	2				
Co 2	3	3	3	2	2	3	3	2				
Co 3	3	3	3	2	2	3	3	2				
Co 4	3	3	3	2	2	3	3	2				
	3	3	3	2	2	3	3	2				

MAPPING OF COURSE OBJECTIVE AND PROGRAM SPECIFIC OBJECTIVE

Mapping: CO-PSO										
	PSO1	PSO2	PSO3	PSO 4	PSO					
					5					
Co 1	3	3	3	3	3					
Co 2	3	3	3	3	3					
Co 3	3	3	3	3	3					
Co 4	3	3	3	3	3					
	3	3	3	3	3					

MAPPING OF COURSE OBJECTIVE, PROGRAM OBJECTIVE AND PROGRAM SPECIFIC OBJECTIVE

	Mapping: CO-PO-PSO												
	PO 1	PO 2	PO 3	PO 4	PO 5	PO6	PO7	PO8	PSO1	PSO2	PSO3	PSO 4	PSO 5
Co 1	3	3	3	2	2	3	3	2	3	3	3	3	3
Co 2	3	3	3	2	2	3	3	2	3	3	3	3	3
Co 3	3	3	3	2	2	3	3	2	3	3	3	3	3
Co 4	3	3	3	2	2	3	3	2	3	3	3	3	3
	3	3	3	2	2	3	3	2	3	3	3	3	3

	DSE-MHMCT-5 HOTEL LAW	
	External Internal	Credits –06 Marks -20 Marks -80 Marks-100
Co 1: Knowl Co 2: Learnin Co 3: Familia	edge of Commercial Law and Business Contracts to do Hotel Business. In a various Hotel Licences and Regulations mandatory for Hotel Business. In a various Hotel Licences and Regulations mandatory for Hotel Business. In a various Hotel Licences and Regulations mandatory for Hotel Business. In a various	CO 1
UNII-I	 Memorandum of Association, Articles of Association, Commencement of Business- Sole Proprietorship, Partnership, Limited Liability Partnerships, Private Limited Companies, Public Limited Companies, Joint Venture Company, Foreign Exchange Management Act-1999, and Foreign Direct Investment Regulatory Issues related with Taxes. Introduction: Indian Contract Act, 1872 Understanding Essential Elements of a Contract, Void, Voidable and unenforceable Contracts, Types of Contract Negotiable Instruments Act, 1881 Breach of Contracts Hospitality Contracts: Function Prospectus- Banquets, Purchase Contract, Franchisee Agreement, Management Contract, Technical Services Agreement 	COT
UNIT-II	 Hotel Licences And Regulations General Hotel Operating Licence Important Licences for Food & Beverage Operations Mandatory registrations and certifications for Personnel Department and Accounts Department 	CO 2
UNIT-III	Food Legislation Introduction to Food Adulteration The Prevention of Food Adulteration Act, 1954 Important Legal Term in Food Adulteration Act Food Safety and Standard Act, 2006 Recommended Food Safety Management Plan for Hotels	CO 3
UNIT-IV	Liquor Licensing Introduction: Non-Alcoholic Beverages and Alcoholic Beverages Liquor Legislation in India: Prohibition, Dry Days, Legal Age for Drinking Liquor Licensing Procedure	CO 4

Mandatory Compliances of a Liquor Licence	
Service of Alcohol Beverages	
Behavioural Traits of an Intoxicated Person	
Sale of Cigarettes and Tobacco	

SUGGESTED READINGS:

- Hotel Law by Amitabh Devendra, Oxford University Press
- Hotel & Tourism Laws by JagmohanNegi
- Related Guidelines & Reports from Ministry of Tourism, Govt of India
- HOSPITALITY LAW: Managing Legal Issues in the Hospitality Industry by Barth, S
- Food & Beverage Law: Food Safety and Hygiene by Negi, J

MAPPING OF COURSE OBJECTIVE AND PROGRAM OBJECTIVE

	Mapping: CO-PO											
	PO 1	PO 2	PO 3	PO 4	PO 5	PO6	PO7	PO8				
Co 1	2	1	2	1	1	3	3	1				
Co 2	2	1	2	1	1	3	3	1				
Co 3	2	1	2	3	1	3	3	3				
Co 4	2	1	2	1	1	3	3	1				
	2	1	2	1.5	1	3	3	1.5				

MAPPING OF COURSE OBJECTIVE AND PROGRAM SPECIFIC OBJECTIVE

Mapping: CO-PSO											
	PSO1	PSO2	PSO3	PSO 4	PSO 5						
Co 1	1	1	2	1	1						
Co 2	1	1	2	1	1						
Co 3	1	1	2	1	3						
Co 4	1	1	2	1	1						
	1	1	2	1	1.5						

MAPPING OF COURSE OBJECTIVE, PROGRAM OBJECTIVE AND PROGRAM SPECIFIC OBJECTIVE

	Mapping: CO-PO-PSO													
	PO 1	PO 2	PO 3	PO 4	PO 5	PO6	PO7	PO8	PSO1	PSO2	PSO3	PSO4	PSO5	
Co 1	2	1	2	1	1	3	3	1	1	1	2	1	1	
Co 2	2	1	2	1	1	3	3	1	1	1	2	1	1	
Co 3	2	1	2	3	1	3	3	3	1	1	2	1	3	
Co 4	2	1	2	1	1	3	3	1	1	1	2	1	1	
	2	1	2	1.5	1	3	3	1.5	1	1	2	1	1.5	

	DSE-MHMCT- 6 BASICS OF EVENT MANAGEMEN	NT
		Credits –04 External Marks -64
		Internal Marks -16
		TotalMarks-
80		1 Otanviai KS-
COURSE OF	BJECTIVES:	
Co 1	Define the concept, its advantages & disadvantages & types of	of event.
Co 2	Explain key elements of pre-events planning.	
Co 3	Point out event marketing & HR Requirement.	
Co 4	Create knowledge about various issues of events such as e	event catering, event
	entertainment, financial & crowed management for events.	
UNIT- I	Introduction to event:	CO 1
01,111	The Concept, Nature, Definition and scope, C's of Events,	
	advantage and disadvantage of Events, Various Categories	
	and Typologies, Organization structure of event	
	management companies, Emerging trends in event industry.	
UNIT- II	Organizing & Designing of Events,	CO 2
	Event planning – Concept, Process and Design, Pre- Event	
	Research, Studying Event feasibility, legal compliances,	
	Event Venue Finding Logistics and Ambience	
UNIT-III	Event Marketing & Human Resource for event	CO 3
	Marketing & Promotion of Events: Nature of Event	
	Marketing, Process of Event Marketing, The Marketing	
	Mix, Sponsorship. Promotion: Image/ Branding,	
	Advertising, Publicity and Public Relation.	
	The Human Research Planning Process: Need Assessment;	
	Policies and Procedures: Job Description; Recruitment and	
	selection; training and development of event staff:	
	Developing Leadership and Supervision skills during Events, Group development, Skills required to be a Good	
	event planner	
UNIT- IV	Important Issues in Event planning	CO4
	Event Catering, Events Decorations, Entertainment	
	planning for events and Speaker selection, Various	
	Protocols during Events, Time Management Events,	
	Financial Management of Events.	
	Safety and Security: Occupational Safety and Health,	
	Incident Reporting, Crowd Management and Evacuation.	
	Note: An Event such as Conference/ Seminar/ Theme event may be planned and	
	organized to supplement learning of students.	

Suggested Readings:

- 1. A.K. Bhatia, 'Event Management', Sterling Publishers Pvt. Ltd. Delhi.
- 2. Anton Shone & Bryn Parry, 'Successful Event Management, Coleman, Lee & Frankle, Powerhouse Conferences. Educational Institute of AHMA
- 3. Hoyle, Dorf & Jones, Meaning conventions & Group business. Educational institute of AH & MA.
- 4. Joe Jeff Goldblatt, "Special Events: Best Practices in Modern Event Management (Hospitality, Travel & Tourism)", John Willy and Sons, New York
- 5. Leonard H. Hoyle, Jr, 'Event Marketing', John Willy and Sons, New York
- 6. Lynn Van Der Wagen, Carlos, Event Management, Pearson, New Delhi.
- 7. Sanjay Singh Gaur, Sanjay V Saggere, Event Marketing Management, Vikas Publication, New Delhi
- 8. John Beech, Sebastian Kaiser, Robert Kaspar The Business of Events Management Pearson Publications

Mapping

CO-PO

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8
CO1	2	3	3	3	3	3	3	2
CO2	2	3	3	3	3	3	3	2
CO3	3	3	3	3	3	3	3	2
CO4	3	3	3	3	3	3	3	2
	2.5	3	3	3	3	3	3	2

CO- PSO

	PSO1	PSO2	PSO3	PSO 4	PSO 5
Co 1	3	3	3	3	3
Co 2	3	3	3	3	3
Co 3	3	3	3	3	3
Co 4	3	3	3	3	3
	3	3	3	3	3

CO -PO- PSO

	РО	PO	PO	РО	РО	PO	PO	РО	PSO	PSO	PSO	PSO	PSO
	1	2	3	4	5	6	7	8	1	2	3	4	5
Co 1	2	3	3	3	3	3	3	2	3	3	3	3	3
Co 2	2	3	3	3	3	3	3	2	3	3	3	3	3
Co 3	3	3	3	3	3	3	3	2	3	3	3	3	3
Co 4	3	3	3	3	3	3	3	2	3	3	3	3	3
	2.5	3	3	3	3	3	3	2	3	3	3	3	3

DSE-MHMCT-7 SERVICE MARKETING

Credits -06 External Marks -20 Internal Marks -80 TotalMarks-100

COURSE OBJECTIVES:

Co 1: Identify unique marketing challenges due to the nature of the tourism and learning hospitality marketing system.

Co 2: Analyze the relationship between market and consumer behaviour for segmentation and target marketing

Co 3: Learn 4 P's of Marketing Mix for Hospitality Product

Co 4: Develop the understanding of expanded service marketing Mix Strategies

UNIT-I	Marketing of Services	CO 1
	Introduction – Growth of the Service Sector, The Concept of	
	Service, and Characteristics of Services in reference with	
	Hospitality Industry. Challenges to hospitality and tourism	
	marketing. Marketing Concepts (Need, Want, Demand, TQM,	
	Product, Customer value, Customer satisfaction, Exchange	
	&Transaction, Market), Difference between marketing and	
	Selling, Marketing Orientation (Product concept, Production	
	concept, Selling concept, Marketing concept, Societal marketing	
	concept).	
	Hospitality Marketing System: Internal environment, External	
	Environment (Micro environment, Macro environment)	
	Introduction to the Concept of Marketing Mix.	
UNIT-II	Relationship between Market and Consumer	CO 2
	Consumer Behaviour,	
	Three stage model of service consumption: Pre Purchase Stage-	
	factors influencing Decision Making.	
	Purchase- factors influencing Purchase	
	Post encounter Stage	
	Factors influencing Buying Process	
	Positioning services in competitive market: Introduction	
	Consumer- Driven Services Marketing Strategy	
	Segmenting Service Market	
	Targeting Service Market	
	Principles of Positioning	
	Developing an effective positional Strategy	

UNIT-III	Product: Concept of Hospitality Product, Package as a Product, New, Managing Product, New Product Development, Product Life Cycle, Brand and Branding, hospitality product marketing strategies Place: Concept of Hospitality Distribution, Distribution Channels, Management of Channels Price: Concept of price & pricing, factors affecting hospitality pricing, methods of pricing, pricing Strategies, Price Fixation in Hospitality. Promotion: Concept of Promotion & Promotion Mix, Developing Promotion for Hospitality Product, Advertising, Personnel Selling, Sales Promotion, Public Relation, Important Promotion tools in Hospitality.	CO 3
UNIT-IV	People: Service Encounters, People in Tourism service encounters- Consumers, Employees, Residents, Important practices of managing people and service encounters in hospitality- CRM and its Techniques, Internal Marketing and Capacity Building.	CO 4
	Process: Procedures, Mechanisms, Time & cost Management, Balancing Capacity and demand management of hospitality services using process. Physical evidence: Concept & function of physical evidence, service capes and servuction frameworks, components of physical evidence, and managing evidence in hospitality industry.	

Text Books:

1. Chaudhary, M. (2010). Tourism Marketing (1st ed.). New Delhi, India: Oxford University Press.

Recommended Books / Suggested Readings:

1. Philip, K., John, T. & James M,(2016). Marketing for hospitality and tourism (6TH ed.). New Delhi, India: Pearson India education.

- 2. Prasana, K. (2016). Marketing of hospitality and tourism services (2nd ed). New Delhi, India: Mc Graw Hill education India.
- 3. Devashish, D. (2011). Tourism marketing (1st ed). New Delhi, India: Pearson India education service.

MAPPING OF COURSE OBJECTIVE AND PROGRAM OBJECTIVE

	Mapping: CO-PO												
	PO 1	PO 2	PO 3	PO 4	PO 5	PO6	PO7	PO8					
Co 1	2	1	3	1	3	2	3	1					
Co 2	2	1	3	1	3	2	3	1					
Co 3	2	1	3	1	3	2	3	1					
Co 4	2	1	3	1	3	2	3	1					
	2	1	3	1	3	2	3	1					

MAPPING OF COURSE OBJECTIVE AND PROGRAM SPECIFIC OBJECTIVE

Mapping: CO-PSO											
	PSO1	PSO2	PSO3	PSO 4	PSO 5						
Co 1	3	1	2	1	1						
Co 2	3	1	2	1	1						
Co 3	3	1	2	2	1						
Co 4	3	1	2	2	1						
	3	1	2	1.5	1						

MAPPING OF COURSE OBJECTIVE, PROGRAM OBJECTIVE AND PROGRAM SPECIFIC OBJECTIVE

	Mapping: CO-PO-PSO												
	PO 1	PO 2	PO 3	PO 4	PO 5	PO6	PO7	PO8	PSO1	PSO2	PSO3	PSO4	PSO5
Co 1		1	3	1	3	2	3	1	3	1	2	1	1
Co 2	2	1	3	1	3	2	3	1	3	1	2	1	1
Co 3	2	1	3	2	3	2	3	1	3	1	2	2	1
Co 4	2	1	3	1	3	2	3	1	3	1	2	2	1
	2	1	3	1	3	2	3	1	3	1	2	1.5	1

SEC-MHMCT-3 HOTEL FRENCH -II

Credits -02 External Marks -32 Internal Marks -08 TotalMarks-40

- CO 1 Identify & use small French expression, vocabulary, articles indefinite & definite, auxiliary 1st group verbs
- CO 2 Read & Recite Expressions/vocabulary used for seasons, colors & telling the time; Counting (51-100); Translation; Comprehension based on simple text basic French introduction, fruits, vegetables & 1st group French verbs.
- CO 3 Describe & role play conversation situations related to airport; taxi; hotel & restaurant etc.
- Co 4 Describe & role play conversation situations related to customs; telephone exchange & restaurant etc.

Unit I	Book: bon Voyage, Unit II: Renseignement	CO1
	Vocabulary & written expression: expressions of time, Hotel facilities vocabulary	
	preparing itinerary Place description	
	Grammar: Prepositions, Imperative tenses: Simple future and recent future,	
	Situation 1 Ce matin on va visiter le Taj, situation 2: Ici il est huit heures,.	
	(Includes grammar exercises associated with it)	
Unit II	Book: bon Voyage, Unit II: Renseignement (Conti)	CO2
	Vocabulary & written expression: Place description, direction, preposition of	
	location	
	Grammar: Adjectifs,	
	Situation 3: c'est un petite hotel deux etoiles ,Situations 4: Pardon Monsieur , je	
	cherche le palais ; Situations 5: En premiere classe ca fait.	
	(Includes grammar exercises associated with it)	
Unit III	Book: Bon Voyage, Unit III: conseils	CO3
	Vocabulary & written expression: country description; taking messages,	
	Grammar: tenses: simple past and Imparfait, Partatrive, Personal Pronoun etc.	
	Situations 1 je te conseille ; situations -2 Qu'est -ce que je peux acheter (Includes	
	grammar exercises associated with it)	
Unit IV	Book: Bon Voyage, Unit III: conseil (Conti)	CO4
	Vocabulary & written expression: vocabulary used for describing recipes (any 05),	
	telling about the hotel and its tariff.	
	Grammar: tenses: simple past, Partatrive Personal Pronoun etc.	
	Situations; 3: C'est du poulet aux champignons; Situations; 4: couchez vous tôt ce	
	soir.	
l	(Includes grammar exercises associated with it)	

REFERENCE:

- Vasanti Gupta, Malini Gupta, Usha Ramchandran, Bon Voyage, W. R. goyal Publishes and Distributions, New Delhi.
- Odilechantellauvechiari, Sophie, C and Chantal, D., Les Metiers de Tourism, Hachette, Paris.
- French for hotels, frank brothers, New Delhi

MAPPING OF COURSE OBJECTIVE AND PROGRAM OBJECTIVE

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8
CO1	2	3	3	3	3	3	3	2
CO2	3	3	3	1	2	3	3	2
CO3	2	2	3	2	2	2	3	2
CO4	3	3	3	2	3	3	3	2
	2.5	2.75	3	2	2.5	2.75	3	2

MAPPING OF COURSE OBJECTIVE AND PROGRAM SPECIFIC OBJECTIVE

Mapping: CO-PSO									
	PSO1	PSO2	PSO3	PSO 4	PSO 5				
Co 1	2	3	3	3	3				
Co 2	3	3	3	3	3				
Co 3	3	3	3	3	3				
Co 4	3	3	3	3	3				
	2.75	3	3	3	3				

MAPPING OF COURSE OBJECTIVE, PROGRAM OBJECTIVE AND PROGRAM SPECIFIC OBJECTIVE

	Mapping: CO-PO-PSO												
	PO 1	PO 2	PO 3	PO 4	PO 5	PO6	PO7	PO8	PSO1	PSO2	PSO3	PSO 4	PSO 5
CO 1	2	3	3	3	3	3	3	2	2	3	3	3	3
CO 2	3	3	3	1	2	3	3	2	3	3	3	3	3
CO 3	2	2	3	2	2	2	3	2	3	3	3	3	3
CO 4	3	3	3	2	3	3	3	2	3	3	3	3	3
	2.5	2.75	3	2	2.5	2.75	3	2	2.75	3	3	3	3

AECC-MHMCT-2 ENVIRONMENTAL PRACTICES IN HOTELS

Credits -02

External Marks -32

Internal Marks -08

TotalMarks-40

COURSE OBJECTIVES:

- Co 1: Understanding environmental issues and their impact on Hospitality industry.
- Co 2: Identifying practices adopted by hospitality industry towards water and energy management.
- Co 3: Develop sensitivity and high work ethics towards waste management
- Co 4: Evaluating environmental certification for hospitality industry.

UNIT-I	Introduction Environment and Ecology	CO 1
	• Environmental Threat: Global warming, Greenhouse gases,	
	Carbon foot print, Climate Change, Acid rain, Disaster:	
	Natural and Man made	
	Importance and impact of Environment on Hospitality	
	Industry	
	Sustainable Development in Hospitality	
UNIT-II	Water & Energy Management	CO 2
	 Sources of water pollution by hotels (Laundry, Kitchen, Cleaning agents, Polishing machines, Sewage) 	
	 Importance of water conservation 	
	• Control of water consumption (Kitchen, Housekeeping,	
	Guest room, Rest room)	
	 Principles of energy management 	
	• Types of energy sources – (Renewable, nonrenewable)	
	 Energy Efficiency & Energy - conservation measures adopted by hotel industry 	
	 Alternative energy sources for hospitality industry) 	
	 Practices adopted by hotels for water and energy 	
	management.	
UNIT-III	Waste Management	CO 3
	Introduction : Waste Management	
	• Types of wastes (dry/wet, organic / inorganic,	
	biodegradable / non bio-degradable)	
	• Sources of solid waste found in hotels (e- waste & paper	
	waste, organic-waste, glass, plastic, metals)	

	 3R's principle (Reduce, Reuse, Recycle) Strategies and Practices adopted by hotel for managing waste. 						
UNIT-IV	 Environmental protection practices as part of Corporate Social Responsibility in the Hospitality Industry Environmental Certification for Hotels & Tourism Businesses in India: LEED, TERI, ISO (14,000,14001:2004, 14004:2004), ECO MARK SCHEME IN INDIA Sustainability, Ecotel in India— Definition, Scope and Importance 	CO 4					

SUGGESTED READINGS:

- 1. Environment Management for Hotels: A students Handbook-David Kirk
- 2. Managing Hotels and Restaurant-Dr. Jag Mohan Negi
- 3. Managing Environment for Leisure and Recreation-Rich Board Hurst
- 4. The Human Impact on the Natural Environment, Oxford-Blackwell
- 5. Hotel Management "Educational and Environment Aspects-Yogendra K. Sharma
- 6. Best Designed Ecological Hotels-Martin N. Kunz
- 7. Environment Management in the Hospitality Industry –Kathryn Webster
- 8. Environment Management for Hotels, Oxford, Butterwort-Heinemann

MAPPING OF COURSE OBJECTIVE AND PROGRAM OBJECTIVE

Mapping: CO-PO									
	PO 1	PO 2	PO 3	PO 4	PO 5	PO6	PO7	PO8	
Co 1	1	2.	1	3	3	3	1	3	
Co 2	1	2	1	3	3	3	1	3	
Co 3	1	2	1	3	3	3	1	3	
Co 4	1	2	1	3	3	3	1	3	
	1	2	1	3	3	3	1	3	

MAPPING OF COURSE OBJECTIVE AND PROGRAM SPECIFIC OBJECTIVE

Mapping: CO-PSO								
	PSO1	PSO2	PSO3	PSO 4	PSO 5			
Co 1	1	2	2	2	3			
Co 2	1	2	2	2	3			
Co 3	1	2	2	2	3			
Co 4	1	2	2	2	3			
	1	2	2	2	3			

MAPPING OF COURSE OBJECTIVE, PROGRAM OBJECTIVE AND PROGRAM SPECIFIC OBJECTIVE

Mapping: CO-PO-PSO													
PSO5	PSO4	PSO3	PSO2	PSO1	PO8	PO7	PO6	PO	PO	PO	PO 2	PO	
	<u> </u>							5	4	3		1	
3	2	2	2	1	3	1	3	3	3	1	2	1	Co
	<u> </u>												1
3	2	2	2	1	3	1	3	3	3	1	2	1	Co
	ı												2
3	2	2	2	1	3	1	3	3	3	1	2	1	Co
	<u> </u>												3
3	2	2	2	1	3	1	3	3	3	1	2	1	Co
	<u> </u>												4
3	2	2	2	1	3	1	3	3	3	1	2	1	
	2	2	2	1 1 1	3	1 1 1	3	3	3	1 1 1	2	1 1 1	Co 3 Co

03 MONTHS VOCATIONAL TRAINING / HOTEL INDUCTION TRAINING

(20th May to 20th August)