## Department of Tourism and Hotel Management Kurukshetra University, Kurukshetra

Under Faculty of Commerce and Management, Kurukshetra University, Kurukshetra

## PROGRAMME TITLE

# MASTERS IN HOTEL MANAGEMENT & CATERING TECHNOLOGY (MHM&CT)

Under (CBCS / LOCF)

w.e.f Session: 2020-2022

## **Program Outcomes for the Faculty of Commerce and Management**

On successful completion of a program under Faculty of Commerce and Management, students will be able to develop:

- PO1. Soft skills and Working Skills: To comprehend, communicate and execute effectively and efficiently in all of their dealings.
- PO2. Leadership: To develop abilities to both lead and respect the views, positions and beliefs of others and to plan and manage effectively
- PO3. Innovativeness and Entrepreneurship: To explore issues and problems that needs solutions with entrepreneurial orientation
- PO4. Ethics and Values: To recognize, appreciate and follow ethical standards in all walks of life
- PO5. Adaptability and Sociability: Ready to understand and adapt the changing environment.
- P06. Research and Analytical abilities: To Explore, analyses and provide solutions on emerging issues concerning various fields including public policy.
- PO7. Practical exposure and Employability: Exposure to actual working environment leading to employability
- PO8. Environmental Consciousness: In every action, dealing, service and manifestation

## Programme Specific Objectives (PSO) of MHM &CT Programme

- PSO 1To prepare students for entry level / middle managerial positions in hotels / allied areas (such as food & beverage service outlets; retails outlets; event / MICE companies; Tourism services companies; entertainment; hospitality academics etc.)
- PSO 2 Knowledge of hotel functions & management
- PSO 3Ability to work in different departments of the hotels / allied areas (such as food & beverage service outlets; retails outlets; event / MICE companies; Tourism services companies; entertainment hospitality academics etc.)
- PSO 4Apply standard hotel management practices to operational & managerial work requirements.
- PSO 5 Becoming socially responsible hotel professional

## Masters in Hotel Management & Catering Technology Programme (MHM&CT Programme) under (CBCS / LOCF)

A postgraduate degree in Masters in Hotel Management & Catering Technology Programme (MHM&CT Programme) under Choice based credit system (CBCS / LOCF) will be awarded if the student complete 12 Core courses / papers in the discipline, 02 AECC courses, 3 SEC courses and 13 DSE courses / papers.

## Proposed syllabus Structure of Masters in Hotel Management & Catering Technology Programme (MHMCT Programme) under CBCS / LOCF

Sem	CORE	Ability	Skill Enhancement	Discipline
ester	COURSE(CC)	Enhancement	Courses (SEC)	Specific
		Compulsory	@2 CREDITS	Elective (DSE)
	@6CREDITS	Courses(AECC)		@6 CREDITS
		@2 CREDITS		
1	CC-MHMCT-1	AECC-MHMCT-1	SEC-MHMCT-1	DSE-MHMCT-1
	CC-MHMCT-2		SEC-MHMCT-2	DSE-MHMCT-2
				DSE-MHMCT-3
				DSE-MHMCT-4
2	CC- MHMCT-3	AECC-MHMCT-2	SEC-MHMCT-3	DSE-MHMCT-5
	CC- MHMCT-4			DSE-MHMCT-6
				DSE-MHMCT-7
3	CC- MHMCT-5 A			DSE-MHMCT-8
	CC- MHMCT-5 B			DSE-MHMCT-9
	CC- MHMCT-5 C			DSE-MHMCT-10
	Or			DSE- MHMCT-11
	CC- MHMCT-5 D			
	CC- MHMCT-5 E			
	CC- MHMCT-5 F			
	CC- MHMCT-6			
4	CC- MHMCT-7A			DSE-MHMCT-12
	CC- MHMCT-7B			DSE-MHMCT-13
	CC- MHMCT-7 C			
	Or			
	CC- MHMCT-7 D			
	CC- MHMCT-8 E			
	CC- MHMCT-9 F			
	Or			

CC- MHMCT	7-10 G	
CC- MHMCT	'-11H	
CC- MHMCT	'-12 I	
CC- MHMCT	1-8	

AECC will be offered according to the time table adjustments in the University Teaching Department /College.

#### General instructions:

- 1. One credit equivalent to 1 hour of teaching/2 hours of Practical work
- 2. One credit (teaching /Practical) equivalent to 20 marks

## Total credit hours for Masters in Hotel Management & Catering Technology Programme (MHMCT Programme) under Choice based credit system (CBCS / LOCF)

Course	Number of	Contact hrs	Credits
	courses		
Core Course	12	6	72
(CC)		(6x12=72)	
Ability Enhancement	2	2	4
compulsory course		(2x2=4)	
(AECC)			
Skill Enhancement course	3	6	6
(SEC)		(3x2=6)	
Discipline Specific	13	6	78
Elective		(13x6=78)	
Course (DSE)			
Total	30	160	160

<sup>\*</sup>MOOC Course from Swayam portal

## MHM & CT

(Detail Syllabus)

w.e.f

Session: 2020-2022

## Department of Tourism and Hotel Management Kurukshetra University, Kurukshetra

Programme- MHM&CT -2 Years w.e.f Session: 2020-2022

	Semester I												
Course Code		Course Title	T	P/ T	С	Max	Mark	S	Total Mark	Pas			
				u.		Inte rnal	T P		s	Ma rks			
СС- МНМСТ-1	A	Front Office Operations (Theory)	4	0	4	16	64	T -	80	32			
	В	Front Office Operations (Practical)	0	4	2	08	-	32	40	16			
СС- МНМСТ-2	A	Housekeeping Operations (Theory)	4	0	4	16	64	-	80	32			
	В	Housekeeping Operations (Practical)	0	4	2	08	-	32	40	16			
DSC-MHMCT-1	•	Introduction to Hotel Industry	5	1	6	20	80	-	100	40			
DSC-MHMCT-2		Fundamental of Management in Hotels	5	1	6	20	80	-	100	40			
DSC-MHMCT-3		Hygiene, Sanitation & Medical Protocols	5	1	6	20	80	-	100	40			
DSC-MHMCT-4		Tourism Business	5	1	6	20	80	-	100	40			
SEC-MHMCT-1		ICT in Hotels	2	-	2	8	32	-	40	16			
SEC-MHMCT-2		Hotel French –I	2	-	2	8	32	-	40	16			
AECC-MHMCT-	-1	Communication Skills in Hotels	2	0	2	08	32	-	40	16			
			34	12	42				760				

T-Theory, P- Practical, C-Credits, AECC - Ability Enhancement Compulsory Course, Skill Enhancement Course (SEC), Discipline Specific Elective (DSE)

	Semester II												
Course Code		Course Title	Т	P	C	Max	Marks		Total Mark	Pa ss			
						Inter nal	Т	P	s	M ar ks			
СС- МНМСТ-	A	Food Production ( Theory)	4	0	4	16	64	-	80	32			
	В	Food Production (Practical)	0	4	2	08	-	32	40	16			
СС- МНМСТ-3	A	Food & Beverage Service (Theory)	4	0	4	16	64	-	80	32			
	В	Food & Beverage Service ( Practical)	0	4	2	08	-	32	40	16			
DSE-MHMCT- 5	;	Hotel Laws	5	1	6	20	80	-	100	40			
DSE-MHMCT-6		<b>Basics of Event Management</b>	5	1	6	20	80	-	100	40			
DSE-MHMCT-7		Service Marketing	5	1	6	20	80	-	100	40			
SEC- MHMCT-3		Hotel French –II	2	-	2	8	32		40	16			
AECC-MHMCT	-2	<b>Environmental Practices in Hotels</b>	2	-	2	8	32	-	40	16			
			27	11	34				620				

T-Theory, P- Practical, C-Credits, AECC - Ability Enhancement Compulsory Course, Skill Enhancement Course (SEC)

## 03 MONTHS VOCATIONAL TRAINING / HOTEL INDUCTION TRAINING

		Semester	r II	Ι						
Course Code		Course Title	Т	P	С	Max I	Marks		Total Mark	Pass Marks
						Inter nal	Т	P	s	1111111
DSE-MHMCT-8		HRM in Hotels	5	1	6	20	80	-	100	40
DSE-MHMCT-9		Entrepreneurship and Innovation in Hotels	5	1	6	20	80	-	100	40
DSE-MHMCT-10		Customer Relationship Mgt.	5	1	6	20	80	-	100	40
DSE-MHMCT-4		Financial management in hotels	5	1	6	20	80	-	100	40
		OPTIONAL SPECIA ( any one clus		TION						
		Specialization in Roo		ision						
	A	Advance Accommodation Management		1	6	20	80	-	100	40
СС-МНМСТ-4	В	Advance Front Office Management	5	1	6	20	80	-	100	40
	С	Management of Housekeeping in Allied Sectors	5	1	6	20	80	-	100	40
Or	I	Specialization in Food & Bev	erage	Servi	ice Ma	nageme	nt			I
	D	Specialized Catering Management	5	1	6	20	80	-	100	40
СС-МНМСТ-4	Е	F& B Control Management	5	1	6	20	80	-	100	40
	F	Bar operation & Management	5	1	6	20	80	-	100	40
COMPULSORY										
CC- MHMCT-5		Training Report & Viva- voce examination	-	-	12				300	
		I	35	7	54				1000	
		1 0 0 11 000 0111 01		1	1	1		<u> </u>	l	

T-Theory, P- Practical, C-Credits, SEC – Skill Enhancement Course

		Semester IV (Spe	cia	liza	atio	on)				
Course Code		Course Title	T	P/ T	С	Max I	Marks		Total Mark	Pas s
				u.		Inter nal	Т	P	S	Ma rks
DSE- MHMCT-11		Research Methodology	5	1	6	20	80	-	100	40
DSE- MHMCT-12		Decision Science in Hotels	5	1	6	20	80	-	100	40
		Optional Specializ (any one cluster)								
		Specialization (Event M	anage	ment	)					
	A	Event Product & Logistics Planning	5	1	6	20	80	-	100	40
СС-МНМСТ-6	В	MICE Events Planning & Management	5	1	6	20	80	-	100	40
	C	Specialized Events in Hotels	5	1	6	20	80	-	100	40
Or	Į.	Specialization (Hotel M	Iarket	ting)		I				
	D	Hotel Marketing Research	5	1	6	20	80	-	100	40
СС-МНМСТ-6	E	Sales Management in Hotels	5	1	6	20	80	-	100	40
	F	Digital and Social Media Marketing	5	1	6	20	80	-	100	40
Or	ı	Specialization (Human	Reso	urce)				1		
	G	Strategic HRM	5	1	6	20	80	-	100	40
СС-МНМСТ-6	Н	Training & Development in Hotels	5	1	6	20	80	-	100	40
	I	Employee Motivation and Welfares in Hotel	5	1	6	20	80	-	100	40
Compulsory										
СС-МНМСТ-7		issertation in the area of specialization in emester IVth & Viva Voce	-	-	12	-	-	-	300	
	•		25	5	42				800	

T-Theory, P- Practical, C-Credits, Core, SEC- Skill Enhancement Course

## **TOTAL SEMESTERS & CREDITS**

Marks Distribution	Sem 1	Sem 2	Sem 3	Sem 4	Total
Credits allocated	42	34	54	42	172
Marks in Each Sem	760	620	1000	800	3,180
Grand Total Marks	3,180				
Grand Total credits	172				

## SEMESTER I

## CC-MHMCT-1 (A) FRONT OFFICE OPERATIONS (THEORY)

Credits -04
External Marks -64
Internal Marks -16
Total Marks-80

#### **COURSE OBJECTIVES:**

- Co 1: Examining importance of front office and guest cycle.
- Co 2: Understanding the function, handling of situations and key control.
- Co 3: Summarizing organizational structure of front office and its coordination.

Co 4: Memorizing guestrooms, tariff and guest cycle.

<b>Hotel Front Office:</b> Introduction, importance in hotel, Layout of	CO 1
the front office department	
Guest Cycle: Pre-Arrival, Arrival, Occupancy, Departure, Post	
Departure. Room tariff and room rates.	
Role and function: Reception, reservation, registration and	CO 2
method of payment	
Handling Various: Complaints and emergency situations	
<b>Keys and key control:</b> Types of keys, handling guestroom keys	
and its control	
Guest Departure and Guest Accounting:	CO 3
Folio, Ledgers, settlement of accounts, handling vouchers, Express	
check out and group departures, Message and left luggage	
handling procedure	
Cash and Credit Control	
Front Office Cashier Role of the Front desk cashier, Importance	CO 4
of front office cash, Duties and responsibilities of front desk	
cashier.	
Night Auditing: Introduction, Objective, functions and job	
description of Night Auditor, Night Audit process, Preparing night	
audit reports.	
	Guest Cycle: Pre-Arrival, Arrival, Occupancy, Departure, Post Departure. Room tariff and room rates.  Role and function: Reception, reservation, registration and method of payment  Handling Various: Complaints and emergency situations  Keys and key control: Types of keys, handling guestroom keys and its control  Guest Departure and Guest Accounting:  Folio, Ledgers, settlement of accounts, handling vouchers, Express check out and group departures, Message and left luggage handling procedure  Cash and Credit Control  Front Office Cashier Role of the Front desk cashier, Importance of front office cash, Duties and responsibilities of front desk cashier.  Night Auditing: Introduction, Objective, functions and job description of Night Auditor, Night Audit process, Preparing night

#### **SUGGESTED TEXT BOOKS**

- Andrews, S. (2017). Hotel Front Office: A Training Manual. McGraw Hill Education; Third edition.
- Bhatnagar, S. K. (2011). Front Office Management. Frank Bros.
- Tewari, J. (2016). Hotel Front Office: Operations and Management. Oxford University Press; Second edition.

#### SUGGESTED REFERENCE BOOKS

- Gonda, M. C. (2015). Handbook of Attire & Grooming. Embassy Books; First edition.
- Kasavana, L. M, Cahil, J. J (1992). Managing Computers in the Hospitality Industry. Educational Institute of the Amer Hotel; 2nd edition
- Smart Family (2018). All Countries, Capitals and Flags of the World!.CreateSpace Independent Publishing Platform.
- Bardi, A. J. (2012). Hotel Front Office Management. Wiley India Pvt Ltd; Fifth edition.

- Bhakta, A. (2011). Professional Hotel Front Office Management. McGraw Hill Education.
- Kasavana, L. M. (2000). Managing Front Office Operations. Educational Institute of the American Hotel & Motel Association; 5th edition edition
- Woods, H. R., Ninemeier, J. D., Hayes, D. K. and Austin, M. A (2013). Professional Front Office Management: Pearson New International Edition, Pearson Education Limited; illustrated.

## MAPPING OF COURSE OBJECTIVE AND PROGRAM OBJECTIVE CC-MHMCT-1 (A)

	Mapping: CO-PO												
	PO 1	PO 2	PO 3	PO 4	PO 5	PO6	PO7	PO8					
Co 1	2	1	1	2	2	1	3	1					
Co 2	1	2	1	2	2	1	3	1					
Co 3	1	1	2	1	1	1	2	1					
Co 4	1	1	1	1	1	2	3	1					
	1.25	1.25	1.25	1.5	1.5	1.25	2.75	1					

## MAPPING OF COURSE OBJECTIVE AND PROGRAM SPECIFIC OBJECTIVE CCMHMCT-1(A)

	Mapping: CO-PSO											
	PSO1	PSO2	PSO3	PSO 4	PSO 5							
Co 1	2	3	2	2	2							
Co 2	2	3	2	3	2							
Co 3	2	3	2	2	1							
Co 4	3	3	2	3	1							
	2.25	3	2	2.5	1.5							

## MAPPING OF COURSE OBJECTIVE, PROGRAM OBJECTIVE AND PROGRAM SPECIFIC OBJECTIVE CC-MHMCT-1 (A)

	Mapping: CO-PO-PSO												
	PO	PO	PO 3	PO 4	PO 5	PO6	PO7	PO8	PSO	PSO	PSO	PSO	PSO
	1	2							1	2	3	4	5
Co 1	2	1	1	2	2	1	3	1	2	3	2	2	2
Co 2	1	2	1	2	2	1	3	1	2	3	2	3	2
Co 3	1	1	2	1	1	1	2	1	2	3	2	2	1
Co 4	1	1	1	1	1	2	3	1	3	3	2	3	1
	1.2	1.2	1.25	1.5	1.5	1.25	2.75	1	2.25	3	2	2.5	1.5
	5	5											

## CC-MHMCT-1 (B) FRONT OFFICE OPERATIONS (PRACTICAL)

Credits -02

**External Marks -32** 

**Internal Marks -08** 

**Total Marks-40** 

- Grooming Standards of front office personnel
- Attributes and qualities of for new entrants/employees in the front office
- Basic front office terminology.
- Forms and Formats
- Skills to handle telephones
- Handling various category of guests, with children, business travellers, single woman traveller, differently abled travellers
- Familiarization with first aid kit and its contents.

CC- MHM&CT-2 (A) HOUSEKEEPING OPERATIONS (THEORY)								
	Interna To	Credits –04 al Marks -64 al Marks -16 otalMarks-80						
COURSE OF								
	fy the elements involved in the managing of accommodation operations							
	op the skills and knowledge of the handling housekeeping operations iarise with linen room management in hotels							
	y to handle emergency situations and security and safety of guest during	ng stay in the						
hotel.	y to handle emergency situations and security and safety of guest during	ing stay in the						
UNIT- I	MANAGING HOUSEKEEPING OPERATIONS	CO1						
	• Role of Housekeeping in Guest Satisfaction and Repeat	001						
	Business.							
	• Calculating standard time taken for performing tasks –							
	productivity standards							
	<ul> <li>Frequency schedules</li> </ul>							
	Job Allocation							
	Work Schedules							
	Duty rosters							
	Work study							
	Ergonomics in housekeeping							
UNIT- II	CLEANING ORGANISATION AND ROUTINE SYSTEMS	CO2						
	OF HOUSE KEEPING DEPARTMENT							
	Principles of cleaning							
	hygiene and safety factors in cleaning							
	Methods of organising cleaning							
	• Frequency of cleaning daily, periodic, special Furniture/							
	Fixtures/ Reporting Staff placement							
	Room Occupancy Report     Guest Report Inspection							
	Guest Room Inspection     Fraging Checklists, Floor Register World Orders, Lon Shoot							
	Entering Checklists, Floor Register Work Orders, Log Sheet.  Lost and Found Position and Fraging File  Lost and Found Position and Fraging File							
	Lost and Found Register and Enquiry File     Maid's Papart and Housekeeper's Papart							
	<ul><li>Maid's Report and Housekeeper's Report</li><li>Handover Records</li></ul>							
	<ul><li>Handover Records</li><li>Guest's Special Requests Register</li></ul>							
	<ul> <li>Guest's Special Requests Register</li> <li>Record of Special Cleaning</li> </ul>							
	<ul><li>Record of Special Cleaning</li><li>Call Register</li></ul>							
	VIP Lists							
	<ul> <li>Handling over at end of the shift</li> </ul>							
	Tranuming over at end of the sillit							

UNIT-III	LINEN ROOM MANAGEMENT	CO3						
	<ul> <li>Activities of the linen room</li> </ul>							
	<ul> <li>Location, planning and layout of the linen room</li> </ul>							
	<ul> <li>Linen items used in the hotel</li> </ul>							
	<ul> <li>Selection criteria for various linen items</li> </ul>							
	Calculation of linen requirements							
	Purchase of linen							
	<ul> <li>Linen cycle and linen control</li> </ul>							
	Daily routine control of linen procedures and records							
	Stocktaking procedures and records							
	Recycling of discarded linen							
	The importance of providing uniforms to staff							
	Selection and design of uniforms							
	Issuing and exchange of uniforms Procedures and records							
	Planning the layout of the uniform room							
	<ul> <li>Activities of the sewing sections</li> </ul>							
	Areas and equipment to be provided							
UNIT- IV	HANDLING EMERGENCY SITUATIONS AND TRENDS							
	• Safety awareness and accident prevention –Procedure to be	CO4						
	followed in the event of an accident.							
	Illness and First Aid procedures to combat the illness							
	Death of a guest							
	• Fire Safety – detection and fire-fighting Procedure to be							
	followed in the event of fire.							
	• Dealing with emergency situations – bomb threats, natural							
	disasters, etc.							
	Waste disposal							
	Related Case Studies							
	<ul> <li>Trends in Housekeeping and front office operations</li> </ul>							

#### SUGGESTED TEXT BOOKS

- Hotel Housekeeping Operations & Management by Raghubalan, Oxford University Press.
- Hotel House Keeping A Training Mannual by Sudhir Andrews, Tata McGraw Hill publishing company limited New Delhi.

## SUGGESTED REFERENCE BOOKS

- Hotel Hostel and Hospital Housekeeping by Joan C Branson & Margaret Lennox, ELBS with Hodder & Stoughten Ltd.
- House Keeping Management by Matt A. Casado; Wiley Publications

- Management of Hotel & Motel Security (Occupational Safety and Health) by H. Burstein, CRC Publisher.
- Managing Housekeeping Operations by Margart M. Kappa, CHHE, American Hotel & Lodging Associations.
- Professional management of Housekeeping by Manoj Madhukar, Rajat Publications
- Professional Management of Housekeeping Operations (II Edn.) by Robert J. Martin & Thomas J.A. Jones, Wiley Publications

## MAPPING OF COURSE OBJECTIVE AND PROGRAM OBJECTIVE (CC- MHM&CT-2 (A)

	Mapping: CO-PO										
	PO 1	PO 2	PO 3	PO 4	PO 5	PO6	PO7	PO8			
Co 1	1	1	1	2	1	1	2	2			
Co 2	1	2	2	1	1	1	2	1			
Co 3	1	2	1	1	1	1	2	1			
Co 4	1	1	1	2	2	1	1	1			
	1	1.5	1.25	1.5	1.25	1	1.75	1.25			

## MAPPING OF COURSE OBJECTIVE AND PROGRAM SPECIFIC OBJECTIVE CC-MHM&CT-2 (A)

Mapping: CO-PSO									
PSO1 PSO2 PSO3 PSO PSO 5									
Co 1	3	2	2	2	1				
Co 2	3	3	2	2	1				
Co 3	3	2	2	2	1				
Co 4	2	2	2	2	2				
	2.75	2.25	2	2	1.25				

## MAPPING OF COURSE OBJECTIVE, PROGRAM OBJECTIVE AND PROGRAM SPECIFIC OBJECTIVE CC- MHM&CT-2 (A)

	Mapping: CO-PO-PSO												
	PO	PO	PO 3	PO 4	PO 5	PO6	PO7	PO8	PSO	PSO	PSO	PSO	PSO
	1	2							1	2	3	4	5
Co 1	1	1	1	2	1	1	2	2	3	2	2	2	1
Co 2	1	2	2	1	1	1	2	1	3	3	2	2	1
Co 3	1	2	1	1	1	1	2	1	3	2	2	2	1
Co 4	1	1	1	2	2	1	1	1	2	2	2	2	2
	1	1.5	1.25	1.5	1.25	1	1.75	1.25	2.75	2.25	2	2	1.25

## CC- MHM&CT-2 (B) ACCOMMODATION OPERATIONS (PRACTICAL)

Credits -02

External Marks -32

**Internal Marks -08** 

- TotalMarks-40
- Guest room Orientation (Single, Double, Twin and Suite room)
- Guest room supplies and placement (Standard room and VIP amenities)
- Soft Furnishing
- Introduction to Cleaning equipment and handling
- Setting up of Chambermaid's trolley
- cleaning agents (familiarization and function)
- Cleaning of public areas
- Brasso and Silvo
- Wooden surfaces- polished, painted, laminated.
- Cleaning of glass surfaces
- Wall cleaning-Dado/skirting
- Procedure for cleaning Bed Rooms & Bathrooms
- Evening Service
- Bed making (identifying of linen and step by step procedure for a day bed using traditional and modern methods

## DSC- MHM&CT- 1 INTRODUCTION TO HOTEL INDUSTRY

Credits -06 External Marks -80 Internal Marks -20 Total Marks-100

## **COURSE OBJECTIVES:**

- Co 1 Knowledge of National and International Hotel Industry and enhance ability to classify various types of hotels.
- Co 2 Develop an understanding of functions, organizational structure of major departments in a hotel.
- CO3 Recognize different type of rooms and its features.
- CO4 Cultivate the attributes and skills required to work efficiently in a hotel. Also recognize the latest trends of hotel industry.

the fatest tiell	ds of noter industry.	
Unit-I	INTRODUCTION TO HOTEL INDUSTRY	CO 1
	• Introduction, definition, origin and importance of	
	hospitality industry. A brief history of hotels – India	
	& Abroad	
	• Classification of hotels based on – Location, Size,	
	Type of guest, Length of stay of guest. Ownership	
	basis- Independent Hotels, Affiliation and	
	Accreditation. Ownership basis- Management	
	contracts, Franchise, Chain Hotels. Vacation	
	ownership/Time share and Condominium Hotels	
	with examples of hotel groups involved in this	
	business concept	
	On the Basis of Star Grading- Star ratings and	
	Heritage Classifications, Government's	
	Classification Committee adopted in India, Basis on	
	which Star ratings are granted along with the	
	Performa of Star Classification.	
	• OVERVIEW OF OTHER CONCEPTS- Spa,	
	Boutique hotels, All Suite, Budget Hotels, Green	
	Hotels, Ecotels etc.	
	<ul> <li>Major hotel chains.</li> </ul>	
UNIT- II	INTRODUCTION TO HOTEL DEPARTMENTS	CO 2
	• Introduction to front of house areas and Back of	
	house areas of Hotel. Organizational structure of star	
	categorized hotels.	
	Organisational Structure, functions and sections of	
	Front Office, Housekeeping, F & B Service, F & B	
	Production departments.	
	• Functions of ancillary departments- Engineering &	

	Maintenance Department, Human Resource	
	Department, Finance Department, Accounts	
	Department, Marketing & Sales Department, and	
	Material Management & Purchasing Department.	
	<ul> <li>Job analysis of major position (Room Division and F</li> </ul>	
	& B Department)	
	Inter departmental Communication.	
UNIT-III	GUEST ROOM & PUBLIC AREA FACILITIES	CO 3
01111-111	• Types of rooms	CO 3
	V 1	
	Meal Plans (AP, MAP, CP, and EP).  Beauty States Transition Is a second and EP.	
	Room Status Terminology	
	• Standard layout (single, double, twin, suite rooms)	
	Smoking, Non Smoking & Barrier free rooms	
	Room Facilities and Room Supplies for standard	
	rooms and VIP guest rooms.	
	Room Tariff	
	Public Area Facilities.	
UNIT- IV	IMPRESSION MANAGEMENT	CO4
	Attribute to work in hotel industry	
	<ul> <li>Importance of looking presentable &amp; attractive</li> </ul>	
	Right dressing & make-up, Hair & inner-glow	
	Poise & Posture	
	Eye-Contact & body language	
	Physical fitness	
	Appearance	
	Speech-vocabulary, pronunciation, diction, voice	
	tone, clarity	
	Body language-verbal, non-verbal, postures, eye-	
	contact etc	
	Emerging trends, latest developments and future of	
	hotel industry.	

#### SUGGESTED TEXT BOOKS

- Food & Beverage Training Manual–Sudhir Andrews (Tata McGraw Hill).
- Front Office Training Manual– Sudhir Andrews (Tata McGraw Hill).
- Housekeeping Training Manual– Sudhir Andrews (Tata McGraw Hill).
- Introduction to Tourism & Hospitality Industry Sudhir Andrews TATA Mc Graw Hill

## SUGGESTED REFERENCE BOOKS

- Managing Hospitality Operations Mohinder Chand, Anmol Publications New Delhi.
- Hotel Management-educational & environmental aspects-Yogender K. Sharma
- Hotel, Hostel and Hospital Housekeeping Joan C Branson & Margaret Lennox

- Introduction to Hospitality-John R. Walker University of South Florida Publisher: Prentice Hall
- Managing Front Office Operations Kasavana & Brooks

MAPPING OF COURSE OBJECTIVE AND PROGRAM OBJECTIVE DSC- MHM&CT-1

	Mapping: CO-PO										
	PO 1	PO 2	PO 3	PO 4	PO 5	PO6	PO7	PO8			
Co 1	1	1	1	1	1	1	2	1			
Co 2	1	1	1	1	1	1	2	1			
Co 3	1	1	1	1	1	1	2	1			
Co 4	3	2	2	1	3	2	1	1			
	1.5	1.25	1.25	1	1.5	1.25	1.75	1			

## MAPPING OF COURSE OBJECTIVE AND PROGRAM SPECIFIC OBJECTIVE DSC-MHM&CT- 1

Mapping: CO-PSO									
	PSO1	PSO2	PSO3	PSO 4	PSO 5				
Co 1	2	2	3	1	1				
Co 2	3	3	3	2	1				
Co 3	2	3	2	2	1				
Co 4	3	2	3	2	1				
	2.5	2.5	2.75	1.75	1				

## MAPPING OF COURSE OBJECTIVE, PROGRAM OBJECTIVE AND PROGRAM SPECIFIC OBJECTIVE DSC- MHM&CT- 1

	Mapping: CO-PO-PSO												
	PO	PO	PO 3	PO 4	PO 5	PO6	PO7	PO8	PSO	PSO	PSO	PSO	PSO
	1	2							1	2	3	4	5
Co 1	1	1	1	1	1	1	2	1	2	2	3	1	1
Co 2	1	1	1	1	1	1	2	1	3	3	3	2	1
Co 3	1	1	1	1	1	1	2	1	2	3	2	2	1
Co 4	3	2	2	1	3	2	1	1	3	2	3	2	1
	1.5	1.2	1.25	1	1.5	1.25	1.75	1	2.5	2.5	2.75	1.75	1

#### DSC-MHMCT-2 FUNDAMENTAL OF MANAGEMENT IN HOTELS Credits – 04 External Marks - 80 Internal Marks - 20 Total marks – 100 **COURSE OBJECTIVES:** Co 1 : Familiarizing with the concept of Management Co 2 : Integrate planning, decision making & organizing Co 3 : Telling about staffing, directing & motivation Co 4 : Explaining leadership & choose various control method UNIT- I CONCEPT OF MANAGEMENT **CO 1** Definition of Management: Art and Science, Management Vs Administration, Levels of Management, Functions of management, Management as a Profession, Management skills, Qualities and characteristics of managers. Evolution of Management thought: Traditional approach - Taylor and Scientific Management, Fayol's Administrative Management, Bureaucracy, Human Relations, and Modern Approach, Social responsibility of managers, Managerial Ethics. UNIT- II **PLANNING** CO<sub>2</sub> Concept of planning, Significance of planning, Classification of planning: Strategic plan, Tactical plan and Operational plan, Process of planning, Barriers to effective planning. MBO, Management by Exception. Decision Making: Strategies of decision making, Steps in rational decision making process, Factors influencing decision making process, Psychological bias and decision support system. Organizing: Defining organising, Principles of organising, Process of organising, Types of organizational structure, Span of control, Centralization vs. Decentralization of authority. Informal organization. UNIT-STAFFING, DIRECTING AND MOTIVATION **CO 3** Staffing: Concept, Objective of staffing, System approach to staffing, Manpower III planning. Directing: Concept, Techniques of directing and supervision, Types of supervision, Essential characteristics of supervisor. Motivation: Concept, Forms of employee motivation, Need for motivation. Theories of motivation. LEADERSHIP AND CONTROL UNIT-**CO4** IV Leadership vs Management, Process of Leadership, Importance of leadership, Characteristics of an effective leader. Controlling: Concept, Importance of controlling, Types of control, Steps in control process.

#### **REFERENCE:**

- Weihrich, Heinz, Mark V Cannice & Harold Koontz: Management: A Global and Entrepreneurial Perspective, Tata McGraw –Hill, New Delhi.
- Ghuman, Karminder & K. Aswathappa: Management: Concept, Practice & Case, Tata McGraw Hill, New Delhi.
- Stoner, Freeman & Gilbert Jr. (2009). Management. New Delhi: Prentice Hall.
- Becker, P.E, The Practices of Management, London, 1955.
- May, D., The Evolution of Management Thought. Ronald Press, New York, 1972.
- Singh, A.N., The Skills of Management, GoverEarnborough, 1980.

#### MAPPING OF COURSE OBJECTIVE AND PROGRAM OBJECTIVE DSE-MHMCT-2

Mapping: CO-PO										
	PO 1	PO 2	PO 3	PO 4	PO 5	PO6	PO7	PO8		
Co 1	3	3	3	3	3	3	3	2		
Co 2	3	3	3	3	3	3	3	2		
Co 3	3	3	3	3	3	3	3	2		
Co 4	3	3	3	3	3	3	3	2		
	3	3	3	3	3	3	3	2		

## MAPPING OF COURSE OBJECTIVE AND PROGRAM SPECIFIC OBJECTIVE DSE-MHMCT-2

Mapping: CO-PSO									
	PSO1	PSO2	PSO3	PSO 4	PSO 5				
Co 1	3	3	3	3	3				
Co 2	3	3	3	3	3				
Co 3	3	3	3	3	3				
Co 4	3	3	3	3	3				
	3	3	3	3	3				

## MAPPING OF COURSE OBJECTIVE, PROGRAM OBJECTIVE AND PROGRAM SPECIFIC OBJECTIVE DSE-MHMCT-2

Ma	Mapping: CO-PO-PSO												
	PO 1	PO 2	PO 3	PO 4	PO 5	PO6	PO7	PO8	PSO	PSO	PSO	PSO	PSO
									1	2	3	4	5
Co 1	3	3	3	3	3	3	3	2	3	3	3	3	3
Co 2	3	3	3	3	3	3	3	2	3	3	3	3	3
Co 3	3	3	3	3	3	3	3	2	3	3	3	3	3
Co 4	3	3	3	3	3	3	3	2	3	3	3	3	3
	3	3	3	3	3	3	3	2	3	3	3	3	3

## DSC-MHMCT-4 HYGIENE, SANITATION AND MEDICAL PROTOCOLS

Credits -04 External Marks -64 Internal Marks -16 TotalMarks-80

#### **COURSE OBJECTIVES:**

- Co 1: Creating awareness about Hygiene in accommodation and catering Industry
- Co 2: Develop sensitivity and high work ethics towards cleanliness and hygiene and the factors that contribute to it.
- Co 3 : Develop knowledge towards food hygiene and safety aspects
- Co 4: Construct management practices and WHO guidelines

UNIT-I	HYGIENE AND SANITATION IN HOSPITALITY SECTOR	CO 1
	Hygiene, Sanitation, meaning, uses in hotel industry	
	Importance of hygiene and sanitation in catering industry	
	Personal hygiene for staff members in the hotels and special	
	emphasis on those coming in contact with the guest	
	GHP for commodities, equipment, work area and personnel	
	Cleaning and disinfection (Methods and agents commonly used in	
	the hospitality industry)	
UNIT-II	Premises and Equipment care	CO 2
	Design of premises	
	Indoor environment management	
	Protective clothing, selection, efficiency, comfort, care and	
	maintenance.	
	Pest control	
	Air, Water and waste Disposal	
UNIT-III	FOOD SAFETY	CO 3
	Basic Introduction To Food Safety	
	General Principles of Food Hygiene	
	kitchen Hygiene	
	Food Hygiene Regulations, Food Safety Act	
	Food Hazards & Risks, Contaminants	
	HACCP & Its terminologies	
UNIT-IV	MANAGEMENT PRACTICES AND WHO GUIDELINES	CO 4
	Management team to address health threats	
	Recent concern for emerging pathogens	
	Handling cases of illness and pandemic (Covid-19)	
	Guideline & Specifications for tourism & Hotel Industry.	

#### SUGGESTED TEXT BOOKS

- Food Hygiene- Kavita Ed Marwaha
- Handbook of Hygiene and Public Health- Bedi Y.P.

## SUGGESTED REFERENCE BOOKS

- Food and Hygiene- William Tibbles
- Elements of Hygiene and sanitation- Theodore Hough
- Food Hygiene and Sanitation S. Roday-Hill Publication
- The Essentials of Food Safety and Sanitation- David McSwane, Nancy R. Rue

## MAPPING OF COURSE OBJECTIVE AND PROGRAM OBJECTIVE DSC-MHMCT-4

	Mapping: CO-PO											
PO         PO         PO         PO 4         PO 5         PO6         PO7         PO8           1         2         3         PO 4         PO 5         PO 6         PO 7         PO 8												
Co 1	1	2	2	2	2	1	2	2				
Co 2	1	1	2	2	2	2	1	3				
Co 3	1	1	1	2	2	2	2	2				
Co 4	1	1	1	2	2	3	1	2				
	1	1.25	1.5	2	2	2	1.5	2.25				

## MAPPING OF COURSE OBJECTIVE AND PROGRAM SPECIFIC OBJECTIVE DSC-MHMCT-4

	Mapping: CO-PSO											
	PSO1	PSO2	PSO3	PSO 4	PSO 5							
Co 1	2	1	1	1	2							
Co 2	2	2	1	1	3							
Co 3	2	2	2	2	2							
Co 4	1	1	1	2	3							
	1.75	1.5	1.25	1.5	2.5							

## MAPPING OF COURSE OBJECTIVE, PROGRAM OBJECTIVE AND PROGRAM SPECIFIC OBJECTIVE DSC-MHMCT-4

	Mapping: CO-PO-PSO												
	PO 1	PO 2	PO 3	PO 4	PO 5	PO6	PO7	PO8	PSO 1	PSO 2	PSO 3	PSO 4	PSO 5
Co 1	1	2	2	2	2	1	2	2	2	1	1	1	2
Co 2	1	1	2	2	2	2	1	3	2	2	1	1	3
Co 3	1	1	1	2	2	2	2	2	2	2	2	2	2
Co 4	1	1	1	2	2	3	1	2	1	1	1	2	3
	1	1.2 5	1.5	2	2	2	1.5	2.25	1.75	1.5	1.25	1.5	2.5

#### DSC-4 MHM&CT- FUNDAMENTALS OF TOURISM BUSINESS Credits -06 External Marks -80 **Internal Marks -20** TotalMarks-100 **COURSE OBJECTIVES:** Co 1 Knowledge of basic concepts and essentials of Destination Co 2 Analysis of Tourism Demand & Travel Motivations Co 3 Identify travel and tourism sector stakeholders and their role Co 4 Recognize the travel documentations and analyse the future trends CO 1 Unit-I BASIC CONCEPTS OF TOURISM Meaning and Definitions Tourism, Characteristics of Tourism, Forms & Types of tourism 5 A's of Tourism Concept of Destination Tourism System- Leiper Model Environmental, Economic, Socio-cultural Impacts of Tourism. Doxey's Irridex Index- Demonstration Effect Butler's Tourism Area Life Cycle (TALC) UNIT- II TOURISM DEMAND & MOTIVATIONS CO<sub>2</sub> Travel Motivation: Concept Theory of Travel Motivations Crompton's Push and Pull Theory **Tourism Demand** Typology of Tourists, Tourist Plog's Allo-centric and Psyco-centric Model of Destination Preferences. UNIT-III **CO 3** TOURISM SECTOR Type and Role of following stakeholder in Tourism Industry. Hospitality Intermediaries **Transport** Government & Tourism- Major Tourism Schemes of Government of India: Visa on Arrival (VOA), PRASAD Scheme. HRIDAY Scheme. Travel Circuits; Incredible India **UNIT-IV** TRAVEL ESSENTIALS CO<sub>4</sub> Documents: Passport, VISA. regulations for International tourist, Special permits, Custom Regulations, Emigration and immigration Crisis management & Tourism

## • Future Trends and prospects of Tourism

#### SUGGESTED TEXT BOOKS

- Swain, K.S & Mishra, M.M. (2012). Tourism Principles and Practices. Delhi: Oxford University
- Bhatia A.K. (2002), International Tourism Management, Sterling Publishers, New Delhi.
- Roday. S, Biwal. A & Joshi. V. (2009). Tourism Operations and Management, Oxford University Press, New Delhi.

#### SUGGESTED REFERENCE BOOKS

- Goeldner, C.R. & Brent Ritchie, J.R. (2006). Tourism, Principles, Practices, Philosophies. John Wiley and Sons, New Jersey.
- Page Stephen J. Brunt Paul, Busby Graham and Cornell .J (2007). Tourism: Modern Synthesis. Thomson Learning. London. U.K.
- Gee, Chuck Y., James C. Makens,, and Dexter J.L. Choy. (1997). The Travel Industry, Van Nostrand Reinhold, New York.
- Youell, R.(1998). Tourism-An Introduction. Addison Wesley Longman, Essex.
- Michael M. Coltman. (1989). Introduction to Travel and Tourism- An International Approach. Van Nostrand Reinhold, New York.
- Burkart A.J., Medlik S. (1992). Tourism Past, Present and Future. Heinemann, London.

## MAPPING OF COURSE OBJECTIVE AND PROGRAM OBJECTIVE DSC-4 MHM&CT

	Mapping: CO-PO											
PO         PO         PO         PO 4         PO 5         PO6         PO7         PO8           1         2         3         PO 4         PO 5         PO 6         PO 7         PO 8												
aCo 1	1	2	2	1	1	1	3	1				
Co 2	1	2	2	1	1	1	3	1				
Co 3	1	2	2	1	1	1	3	1				
Co 4	Co 4 2 2 2 1 1 1 3 1											
	1.25	2	2	1	1	1	3	1				

## MAPPING OF COURSE OBJECTIVE AND PROGRAM SPECIFIC OBJECTIVE DSC-4 MHM&CT

	Mapping: CO-PSO										
	PSO1	PSO2	PSO3	PSO 4	PSO 5						
Co 1	3	1	3	1	1						
Co 2	3	1	3	1	1						
Co 3	3	2	3	1	1						
Co 4         3         1         3         1         1											
	3	1.25	3	1	1						

## MAPPING OF COURSE OBJECTIVE, PROGRAM OBJECTIVE AND PROGRAM SPECIFIC OBJECTIVE DSC-4 MHM&CT

	Mapping: CO-PO-PSO												
	PO	PO	PO 3	PO 4	PO 5	PO6	PO7	PO8	PSO	PSO	PSO	PSO	PSO
	1	2							1	2	3	4	5
Co 1	1	2	2	1	1	1	3	1	3	1	3	1	1
Co 2	1	2	2	1	1	1	3	1	3	1	3	1	1
Co 3	1	2	2	1	1	1	3	1	3	2	3	1	1
Co 4	2	2	2	1	1	1	3	1	3	1	3	1	1
	1.2	2	2	1	1	1	3	1	3	1.25	3	1	1
	5												

#### SEC-MHMCT-1 ICT IN HOTELS Credits – 02 External Marks - 32 Internal Marks - 08 Total marks -40 COURSE OBJECTIVES: Co 1 : Describing Computers; its characteristics & application of computers Co 2 : Discussing internet, its uses & understanding Word Co 3 : Practicing Excel & PowerPoint for effective managerial presentation Co 4 : Planning E-Commerce, its features & different types of ecommerce UNIT- I Information to Computers, Characteristics of Computers, applications of Computers **CO 1** in hotel industry, Different unit of Computers, Components of Computers, Input/output and auxiliary storage devices UNIT- II Internet: concepts of Internet, Use of Internet, requirements of Internet, Internet CO<sub>2</sub> Domain, Internet Server, Establishing Connectivity on the Internet, types of Internet providers, Procedure of Opening E-mail Account on Internet, Browsing the Internet, Internet and Chatting, Internet Phone and Video. **Introduction to MS word** – Creating – Editing – Formatting – Saving documents - Types of document format - Mail Merge features - Parts of MS word window -Features of Ribbons - Using MS word Tools - Spelling and Grammar - Mail merge – Printing Envelops and labels UNIT-III Introduction of Spreadsheet & excel - Getting started with excel- Editing cells -**CO 3** Using commands and functions - Moving and copying - Inserting and deleting rows & columns -Getting help and formatting a worksheet - Printing the worksheet - Creating charts - Using date and time - Addressing modes - Naming ranges - Statistical and mathematical functions.-Database in a worksheet – Additional formatting commands and drawing tool bar - Internet usage in Business Email - Multiple worksheets and macros. Introduction to MS Power Point - Power point basics - Editing text - Adding subordinate points -Deleting slides - Working in outline view - Using design templates - Adding graphs - Adding organization Charts - Running an electronic slide show - Adding special effects - Creating Presentation using MS power point UNIT- IV E-Commerce Concepts: Meaning, Definition, Concepts, Features, Function of E-**CO4** commerce, E-commerce practices v/s traditional practices, scope & Basic models of E-commerce, Limitations of E-commerce, Precaution for secure E-commerce. Types of E-commerce: Meaning of Business to Customers (B2C), Business to Business (B2B), Consumer to Consumer (C2C), Peer to Peer (P2P), A brief overview on: E-Marketing, E-Payments & E-Finance. Introduction to Information and Communication Technology: Definition, ICT in Hospitality sector: Accommodation establishment, types and ICT utilization, strategic and tactical role of ICTs for Hotels, Issues for future of E-hospitality

#### **REFERENCE:**

- Leon Alexis and Mathews Leon: Introduction to Computers, Vikas Publishing House Pvt Ltd.
   New Delhi
- Bhatnagar S C andRamani K V: Computers and information management. A Primer for Practicing Managers, New Delhi, Prentice Hall of India Pvt. Ltd.
- Bansundara, S: Computer Today.
- Goel Ritender and D N Kakkar: Computer Application in Management, New Age International Publishers, New Delhi.
- Ragaraman, V: Fundamental of Computers, PHI, New Delhi.

#### MAPPING OF COURSE OBJECTIVE AND PROGRAM OBJECTIVE SEC-MHMCT-1

Mappir	Mapping: CO-PO											
	PO 1	PO 2	PO 3	PO 4	PO 5	PO6	PO7	PO8				
Co 1	2	3	3	2	3	3	3	1				
Co 2	2	3	3	2	3	3	3	1				
Co 3	2	3	3	2	3	3	3	1				
Co 4	2	3	3	2	3	3	3	1				
	2	3	3	2	3	3	3	1				

## MAPPING OF COURSE OBJECTIVE AND PROGRAM SPECIFIC OBJECTIVE SECMHMCT-1

Mappir	Mapping: CO-PSO												
	PSO1	PSO2	PSO3	PSO 4	PSO 5								
Co 1	2	2	2	2	1								
Co 2	2	2	2	2	1								
Co 3	2	2	2	2	1								
Co 4	2	2	2	2	1								
	2	2	2	2	1								

## MAPPING OF COURSE OBJECTIVE, PROGRAM OBJECTIVE AND PROGRAM SPECIFIC OBJECTIVE SEC-MHMCT-1

Ma	Mapping: CO-PO-PSO												
	PO 1	PO 2	PO 3	PO 4	PO 5	PO6	PO7	PO8	PSO 1	PSO 2	PSO 3	PSO 4	PSO 5
Co 1	2	3	3	2	3	3	3	1	2	2	2	2	1
Co 2	2	3	3	2	3	3	3	1	2	2	2	2	1
Co 3	2	3	3	2	3	3	3	1	2	2	2	2	1
Co 4	2	3	3	2	3	3	3	1	2	2	2	2	1
	2	3	3	2	3	3	3	1	2	2	2	2	1

#### **SEC-MHMCT-2 HOTEL FRENCH -I**

Credits –02 External Marks -32 Internal Marks -08 TotalMarks-40

- CO 1 Identify & use small French expression, vocabulary, articles indefinite & definite, auxiliary 1<sup>st</sup> group verbs
- CO 2 Reading & Reciting various Expressions/vocabulary used for seasons, colors & telling the time; Counting (51-100); Translation; Comprehension based on simple text basic French introduction, fruits, vegetables & 1st group French verbs.
- CO 3 Describing & role playing various French conversation.
- Co 4 familiarizing for with tourism & hospitality related situations & grammar.

Unit I	Unit 1 (French Basics-I)	CO1
	Vocabulary & written expression: Expressions used for introduction, greetings,	
	salutations; Days of the week; Month of the year; counting (1-50); translation	
	(simple)	
	Grammar: Definite article; Indefinite article; Subjective pronouns; Conjugation of	
	auxiliary verbs & first group verbs (-er group in positive form in present tense)	
	Oral/Situation: Presentez-vous: (in conversation)	
	Civilization: Name of various countries and their nationality in French.	
Unit II	Unit-II (French Basics-II)	CO2
	Vocabulary & written expression: Expressions/vocabulary used for seasons,	
	colours & telling the time; Counting (51-100); Translation; Comprehension based	
	on simple text	
	Grammar: Pronouns: Conjugation of first group verbs in negative & interrogative	
	Adjectives.	
	Oral/Situation: to be given by concern teacher	
	Civilization: Name & description of Indian festivals & their importance-(2);	
	Important Indian dishes, their preparation & ingredients-(2)	
Unit III	Unit-III (Book: Bon Voyage, Unit-I: Embarquement	CO3
	Situaion 1: Bienvenue; Situation2: vous parlez français; Situation3; Quel est votre	
	nom(Includes grammar exercise associated with it)	
Unit IV	Unit-IV (Book: Bon Voyage, Unit-I: Embarquement (conti.)	CO4
	Situation 4: une table pour deux personnes; Situation 5: isabelle quelle surprise	
	(Incudes grammar exercises associated with it)	

#### **REFERENCE:**

- Vasanti Gupta, Malini Gupta, Usha Ramchandran, Bon Voyage, W. R. goyal Publishes and Distributions, New Delhi.
- Odilechantellauvechiari, Sophie, C and Chantal, D., Les Metiers de Tourism, Hachette, Paris.
- French for hotels, frank brothers, New Delhi

## MAPPING OF COURSE OBJECTIVE AND PROGRAM OBJECTIVE SEC-MHMCT-2

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8
CO1	2	3	3	3	3	3	3	2
CO2	3	3	3	1	2	3	3	2
CO3	2	2	3	2	2	2	3	2
CO4	3	3	3	2	3	3	3	2
	2.5	2.75	3	2	2.5	2.75	3	2

## MAPPING OF COURSE OBJECTIVE AND PROGRAM SPECIFIC OBJECTIVE SEC-MHMCT-2

Mapping: CO-PSO											
PSO1											
Co 1	2	3	3	3	3						
Co 2	3	3	3	3	3						
Co 3	3	3	3	3	3						
Co 4	3	3	3	3	3						
	2.75	3	3	3	3						

## MAPPING OF COURSE OBJECTIVE, PROGRAM OBJECTIVE AND PROGRAM SPECIFIC OBJECTIVE SEC-MHMCT-2

	Mapping: CO-PO-PSO												
	PO 1	PO 2	PO 3	PO 4	PO 5	PO6	PO7	PO8	PSO1	PSO2	PSO3	PSO 4	PSO 5
CO 1	2	3	3	3	3	3	3	2	2	3	3	3	3
CO 2	3	3	3	1	2	3	3	2	3	3	3	3	3
CO 3	2	2	3	2	2	2	3	2	3	3	3	3	3
CO 4	3	3	3	2	3	3	3	2	3	3	3	3	3
	2.5	2.75	3	2	2.5	2.75	3	2	2.75	3	3	3	3

## **AECC-MHMCT-1-COMMUNICATION SKILLS IN HOTELS**

Credits -02 External Marks -32 Internal Marks -08 TotalMarks-40

Co 1: Kno	wledge of business communication in Hotels							
Co 2: Dev	eloping business communication writing skills							
Co 3: Ability to speak verbal communication.								
Co 4: Develop cross cultural communication.								
Unit I	Communication theory: Meaning, Significance & Scope of Communication:	CO1						
	Models of Communication Process; Filtering in Communication; Words &							
	Meanings, Perception & Reality, Barriers of Communication. Flow of information							
	in business organizations & role of effective commutation in improving it.							
Unit II	Business Writing Principles for Clear Business Writing; Adoption, Word	CO2						
	Selection, Sentence Construction. Qualities of Business Correspondence, Letters.							
	Important Business correspondence; Letters. Important Business correspondence;							
	Memos, Reports, Inquires and Responses, Persuasive Requests, Sales Letters,							
	Facsimile, Curriculum Vitae, Email, Use of MS Office in Business							
	Communication. Business Report Writing – Organization and Makeup of							
	Different Types of Reports. Techniques of Writing Visual aspects of Reports;							
	layout options & Illustrations.							
Unit III	Verbal communication: Oral Business Communication: Dictation, Telephone	CO <sub>3</sub>						
	conversation, Public speaking & oral reporting, Interviews, demonstration,							
	Meeting-Process & Organization of Meetings, Group Discussions.							
	Nonverbal Communication: Body Language, Importance of Gestures in							
	Communication. Reading Body Language in Business Communication.							
<b>Unit IV</b>	Cross- Cultural Communication -Concepts of Cultures, Function of Culture,	CO4						
	Impact of Culture on Communication, Important expressions in Cross Cultural							
	Communication.							

#### **REFERENCE:**

- Snell shelagh & Carpenter Jeff, "Communication in Travel & Tourism" Hodder& Stoughton Itd. Kent by Page Bros. (Norwich) Ltd. 1990.
- Leisikar V Raymond & Petit d. John. "Business Communication" Richard D Irwin, 1992.
- Allan Peas, Body Language.
- Desmand Morris, People Watching.
- RK Maddhukar, Business Communication, Vikas Publishing House, New Delhi.

## MAPPING OF COURSE OBJECTIVE AND PROGRAM OBJECTIVE AECC-MHMCT-1

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8
CO1	2	3	3	3	3	3	3	2
CO2	3	3	3	1	2	3	3	2
CO3	2	2	3	2	2	2	3	2
CO4	3	3	3	2	3	3	3	2
	2.5	2.75	3	2	2.5	2.75	3	2

## MAPPING OF COURSE OBJECTIVE AND PROGRAM SPECIFIC OBJECTIVE AECC-MHMCT-1

Mapping: CO-PSO											
	PSO1	PSO2	PSO3	PSO 4	PSO						
					5						
Co 1	2	3	3	3	3						
Co 2	3	3	3	3	3						
Co 3	3	3	3	3	3						
Co 4	3	3	3	3	3						
	2.75	3	3	3	3						

## MAPPING OF COURSE OBJECTIVE, PROGRAM OBJECTIVE AND PROGRAM SPECIFIC OBJECTIVE AECC-MHMCT-1

	Mapping: CO-PO-PSO												
	PO 1	PO 2	PO 3	PO 4	PO 5	PO6	PO7	PO8	PSO1	PSO2	PSO3	PSO 4	PSO 5
CO 1	2	3	3	3	3	3	3	2	2	3	3	3	3
CO 2	3	3	3	1	2	3	3	2	3	3	3	3	3
CO 3	2	2	3	2	2	2	3	2	3	3	3	3	3
CO 4	3	3	3	2	3	3	3	2	3	3	3	3	3
	2.5	2.75	3	2	2.5	2.75	3	2	2.75	3	3	3	3